



**TELECONFERENCE/VIRTUAL
REAL ESTATE APPRAISERS BOARD
Room N206, 4822 Madison Yards Way, 2nd Floor, Madison
Contact: Debra Sybell (608) 266-2112
May 7, 2019**

The following agenda describes the issues that the Board plans to consider at the meeting. At the time of the meeting, items may be removed from the agenda. Please consult the meeting minutes for a description of the actions of the Board.

AGENDA

9:00 A.M.

OPEN SESSION – CALL TO ORDER – ROLL CALL

A. Adoption of Agenda (1-3)

B. Approval of Minutes of February 12, 2019 (4-9)

C. Administrative Matters – Discussion and Consideration

1. Board, Department, and Staff Updates

D. Legislative and Administrative Rule Matters (10-50)

1. Review of Legislative Report and Proposed Final Rules: CR 18-102 - SPS 88, Relating to Real Estate Appraisal Management Companies, and CR 18-104 – SPS 85 to 87, Relating to Real Estate Appraisers
2. Legislation and Pending or Possible Rulemaking Projects

E. Conflicts of Interest

F. Report from Real Estate Appraisers Application Advisory Committee

G. Deliberation on Items Added After Preparation of Agenda

1. Introductions, Announcements and Recognition
2. Nominations, Elections, and Appointments
3. Administrative Matters
4. Election of Officers
5. Appointment of Liaisons and Alternates
6. Delegation of Authorities
7. Education and Examination Matters
8. Credentialing Matters
9. Practice Matters
10. Legislative and Administrative Rule Matters
11. Liaison Reports

12. Board Liaison Training and Appointment of Mentors
13. Informational Items
14. Division of Legal Services and Compliance (DLSC) Matters
15. Presentations of Petitions for Summary Suspension
16. Petitions for Designation of Hearing Examiner
17. Presentation of Stipulations, Final Decisions and Orders
18. Presentation of Proposed Final Decisions and Orders
19. Presentation of Interim Orders
20. Petitions for Re-Hearing
21. Petitions for Assessments
22. Petitions to Vacate Orders
23. Requests for Disciplinary Proceeding Presentations
24. Motions
25. Petitions
26. Appearances from Requests Received or Renewed
27. Speaking Engagements, Travel, or Public Relation Requests, and Reports

H. Public Comments

CONVENE TO CLOSED SESSION to deliberate on cases following hearing (s. 19.85(1)(a), Stats.); to consider licensure or certification of individuals (s. 19.85(1)(b), Stats.); to consider closing disciplinary investigations with administrative warnings (ss. 19.85 (1)(b), and 440.205, Stats.); to consider individual histories or disciplinary data (s. 19.85 (1)(f), Stats.); and to confer with legal counsel (s. 19.85(1)(g), Stats.).

I. Division of Legal Services and Compliance Matters

1. Proposed Stipulations, Final Decisions and Orders

- a. 17 APP 021 – Andrew S. Gumina **(51-56)**
- b. 17 APP 047 – Beatta K. Christoffersen **(57-64)**

2. Case Closings

- a. 18 APP 041 – A.B. **(65-70)**

J. Deliberation on Proposed Final Decision and Orders

1. Michael G. Donahue, Respondent – DHA Case Number SPS-18-0010/DLSC Case Number 17 APP 026 **(71-86)**

K. Deliberation of Items Added After Preparation of the Agenda

1. Education and Examination Matters
2. Credentialing Matters
3. DLSC Matters
4. Monitoring Matters
5. Professional Assistance Procedure (PAP) Matters
6. Petitions for Summary Suspensions
7. Petitions for Designation of Hearing Examiner
8. Proposed Stipulations, Final Decisions and Orders
9. Proposed Interim Orders
10. Administrative Warnings
11. Review of Administrative Warnings
12. Proposed Final Decisions and Orders

13. Matters Relating to Costs/Orders Fixing Costs
14. Case Closings
15. Board Liaison Training
16. Petitions for Assessments and Evaluations
17. Petitions to Vacate Orders
18. Remedial Education Cases
19. Motions
20. Petitions for Re-Hearing
21. Appearances from Requests Received or Renewed

L. Consulting with Legal Counsel

RECONVENE TO OPEN SESSION IMMEDIATELY FOLLOWING CLOSED SESSION

M. Vote on Items Considered or Deliberated Upon in Closed Session, if Voting is Appropriate

N. Open Session Items Noticed Above Not Completed in the Initial Open Session

ADJOURNMENT

NEXT SCHEDULED MEETING: AUGUST 6, 2019

MEETINGS AND HEARINGS ARE OPEN TO THE PUBLIC, AND MAY BE CANCELLED WITHOUT NOTICE.

Times listed for meeting items are approximate and depend on the length of discussion and voting. All meetings are held at 4822 Madison Yards Way, Madison, Wisconsin, unless otherwise noted. In order to confirm a meeting or to request a complete copy of the board's agenda, please call the listed contact person. The board may also consider materials or items filed after the transmission of this notice. Times listed for the commencement of disciplinary hearings may be changed by the examiner for the convenience of the parties. Interpreters for the hearing impaired provided upon request by contacting the Affirmative Action Officer, 608-266-2112.

**REAL ESTATE APPRAISERS BOARD
MEETING MINUTES
FEBRUARY 12, 2019**

PRESENT: Carl Clementi (*via Skype*), Jennifer Coates (*via Skype*), Steven Miner (*via Skype*), Dennis Myers

EXCUSED: Thomas Kneesel

STAFF: Tom Ryan, Executive Director; Dale Kleven, Rules Coordinator; Maximilian Turner, Bureau Assistant, and other DSPS Staff

CALL TO ORDER

Carl Clementi, Chair, called the meeting to order at 9:01 a.m. A quorum of four (4) members was confirmed.

ADOPTION OF AGENDA

MOTION: Dennis Myers moved, seconded by Steven Miner, to adopt the agenda as published. Motion carried unanimously.

APPROVAL OF MINUTES OF NOVEMBER 13, 2018

MOTION: Dennis Myers moved, seconded by Jennifer Coates, to approve the minutes of November 13, 2018 as published. Motion carried unanimously.

ADMINISTRATIVE UPDATES

Election of Officers

Chairperson

NOMINATION: Dennis Myers nominated Carl Clementi for the Office of Chairperson.

Tom Ryan, Executive Director, called for nominations three (3) times.

Carl Clementi was elected as Chairperson by unanimous consent.

Vice Chairperson

NOMINATION: Dennis Myers nominated Steven Miner for the Office of Vice Chairperson.

NOMINATION: Dennis Myers nominated Jennifer Coates for the Office of Vice Chairperson.

Tom Ryan, Executive Director, called for nominations three (3) times.

Jennifer Coates was elected as Vice Chairperson by unanimous consent.

Secretary

NOMINATION: Dennis Myers nominated himself for the Office of Secretary.

Tom Ryan, Executive Director, called for nominations three (3) times.

Dennis Myers was elected as Secretary by unanimous consent.

2019 OFFICERS	
Chairperson	Carl Clementi
Vice Chairperson	Jennifer Coates
Secretary	Dennis Myers

Appointment of Liaisons and Alternates

2019 LIAISON APPOINTMENTS	
Credentialing Liaison	Carl Clementi <i>Alternate: Thomas Kneesel</i>
Education and Exams Liaison	Carl Clementi <i>Alternate: Thomas Kneesel</i>
Continuing Education Liaison	Thomas Kneesel <i>Alternate: Jennifer Coates</i>
Monitoring Liaison	Carl Clementi <i>Alternate: Jennifer Coates</i>
Professional Assistance Procedure Liaison	Jennifer Coates <i>Alternate: Dennis Myers</i>
Legislative Liaison	Carl Clementi <i>Alternate: Dennis Myers</i>
Travel Liaison	Carl Clementi <i>Alternate: Jennifer Coates</i>
ASC and AQB Liaison	Carl Clementi <i>Alternate: Thomas Kneesel</i>
REA Application Advisory Committee Chair	Thomas Kneesel <i>Alternate: Carl Clementi</i>
Occupational License Review Liaison	Carl Clementi <i>Alternate: Jennifer Coates</i>
Rules Liaison	Carl Clementi <i>Alternate: Thomas Kneesel</i>
Website Liaison	Jennifer Coates <i>Alternate: Dennis Myers</i>

Delegation of Authorities

Document Signature Delegations

MOTION: Carl Clementi moved, seconded by Dennis Myers, to delegate authority to the Chairperson (or in absence of the Chairperson, the highest-ranking officer or longest serving board member in that succession) to sign documents on behalf of the Board in order to carry out its duties. Motion carried unanimously.

MOTION: Carl Clementi moved, seconded by Dennis Myers, in order to carry out duties of the Board, the Chairperson, chief presiding officer, or longest serving board member, has the ability to delegate signature authority for purposes of facilitating the completion of assignments during or between meetings. The members of the Board hereby delegate to the Executive Director or DPD Division Administrator, the authority to sign on behalf of a board member as necessary. Motion carried unanimously.

Delegated Authority for Urgent Matters

MOTION: Dennis Myers moved, seconded by Jennifer Coates, that in order to facilitate the completion of urgent matters between meetings, the Board delegates its authority to the Chairperson (or, in the absence of the Chairperson, the highest-ranking officer or longest serving board member in that succession), to appoint liaisons to the Department to act in urgent matters. Motion carried unanimously.

Monitoring Delegations

MOTION: Steven Miner moved, seconded by Dennis Myers, to adopt the “Roles and Authorities Delegated to the Monitoring Liaison and Department Monitor” as presented. Motion carried unanimously.

Voluntary Surrenders

MOTION: Jennifer Coates moved, seconded by Dennis Myers, to delegate authority to the assigned case advisor to accept or refuse a request for voluntary surrender pursuant to Wis. Stat. § 440.19 for a credential holder who has a pending complaint or disciplinary matter. Motion carried unanimously.

Education, Continuing Education and/or Examination Delegation(s)

MOTION: Carl Clementi moved, seconded by Jennifer Coates, to delegate authority to the Education, Continuing Education and/or Examination Liaison(s) to address all issues related to education, continuing education, and examinations. Motion carried unanimously.

Authorization for DSPS to Provide Board Member Contact Information to National Regulatory Related Bodies

MOTION: Dennis Myers moved, seconded by Carl Clementi, to authorize DSPS staff to provide national regulatory related bodies with all Board member contact information that DSPS retains on file. Motion carried unanimously.

Optional Renewal Notice Insert Delegation

MOTION: Jennifer Coates moved, seconded by Dennis Myers to designate the Chairperson (or, in the absence of the Chairperson, the highest-ranking officer or longest serving board member in that succession) to provide a brief statement or link relating to board-related business within the license renewal notice at the Board's or Board designee's request. Motion carried unanimously.

Legislative Liaison Delegation

MOTION: Jennifer Coates moved, seconded by Steven, to delegate authority to the Legislative Liaisons to speak on behalf of the Board regarding legislative matters. Motion carried unanimously.

Travel Delegation

MOTION: Carl Clementi moved, seconded by Jennifer Coates, to delegate authority to the Travel Liaison to approve any board member travel. Motion carried unanimously.

PUBLIC HEARING: CR 18-102 – SPS 88, RELATING TO REAL ESTATE APPRAISAL MANAGEMENT COMPANIES

Review Public Comments and Clearinghouse Report

MOTION: Dennis Myers moved, seconded by Steven Miner, to designate Carl Clementi to serve as liaison to DSPS staff for drafting the Legislative Report and Final Draft for Clearinghouse Rule CR 18-102, relating to real estate appraisal management companies. Motion carried unanimously.

PUBLIC HEARING: CR 18-104 – SPS 85 to 87, RELATING TO REAL ESTATE APPRAISERS

Review Public Comments and Clearinghouse Report

MOTION: Dennis Myers moved, seconded by Carl Clementi, to recommend that Clearinghouse Rule CR 18-104, relating to real estate appraisers, be revised to incorporate the 2020-2021 Uniform Standards of Professional Appraisal Practice issued by the Appraisal Standards Board of The Appraisal Foundation. Motion carried unanimously.

MOTION: Dennis Myers moved, seconded by Jennifer Coates, to designate Carl Clementi to serve as liaison to DSPS staff for drafting the Legislative Report and Final Draft for Clearinghouse Rule CR 18-104, relating to real estate appraisers. Motion carried unanimously.

CLOSED SESSION

MOTION: Dennis Myers moved, seconded by Steven Miner, to convene to Closed Session to deliberate on cases following hearing (s. 19.85(1)(a), Stats.); to consider licensure or certification of individuals (s. 19.85(1)(b), Stats.); to consider closing disciplinary investigations with administrative warnings (ss. 19.85(1)(b), and 440.205, Stats.); to consider individual histories or disciplinary data (s. 19.85(1)(f), Stats.); and to confer with legal counsel (s. 19.85(1)(g), Stats.). Carl Clementi, Chair, read the language of the motion aloud for the record. The vote of each member was ascertained by voice vote. Roll Call Vote: Carl Clementi-yes; Jennifer Coates-yes; Steven Miner-yes; and Dennis Myers-yes. Motion carried unanimously.

The Board convened into Closed Session at 9:48 a.m.

RECONVENE TO OPEN SESSION

MOTION: Dennis Myers moved, seconded by Carl Clementi, to reconvene into Open Session. Motion carried unanimously.

The Board reconvened into Open Session at 9:54 a.m.

VOTE ON ITEMS CONSIDERED OR DELIBERATED UPON IN CLOSED SESSION, IF VOTING IS APPROPRIATE

MOTION: Dennis Myers moved, seconded by Jennifer Coates, to affirm all motions made and votes taken in Closed Session. Motion carried unanimously.

(Be advised that any recusals or abstentions reflected in the Closed Session motions stand for the purposes of the affirmation vote.)

DIVISION OF LEGAL SERVICES AND COMPLIANCE (DLSC) MATTERS

Administrative Warnings

18 APP 036 – G.V.R.

MOTION: Dennis Myers moved, seconded by Jennifer Coates, to issue an Administrative Warning in the matter of G.V.R., DLSC Case Number 18 APP 036. Motion carried unanimously.

Proposed Stipulations, Final Decisions and Orders

MOTION: Dennis Myers moved, seconded by Carl Clementi, to adopt the Findings of Fact, Conclusions of Law and Order in the matter of disciplinary proceedings against:

1. 17 APP 043 – Raymond N. Perala
2. 17 APP 044 – Brian J. Haferman
3. 17 APP 049 – Richard T. Koons
4. 18 APP 002 – Chris G. Dobrinski
5. 18 APP 005 – David E. Holzhauer
6. 18 APP 007 – Jennifer C. McGeoghegan
7. 18 APP 029 – Timothy A. Christ
8. 18 APP 040 – James R. Liebaert

Motion carried unanimously.

Case Closings

18 APP 043 – S.V.

MOTION: Dennis Myers moved, seconded by Jennifer Coates, to close DLSC Case Number 18 APP 043, against S.V., for No Violation. Motion carried unanimously.

ADJOURNMENT

MOTION: Carl Clementi moved, seconded by Jennifer Coates, to adjourn the meeting. Motion carried unanimously.

The meeting adjourned at 9:55 a.m.

**State of Wisconsin
Department of Safety & Professional Services**

AGENDA REQUEST FORM

1) Name and Title of Person Submitting the Request: Dale Kleven Administrative Rules Coordinator		2) Date When Request Submitted: 4/25/19 Items will be considered late if submitted after 12:00 p.m. on the deadline date: ▪ 8 business days before the meeting	
3) Name of Board, Committee, Council, Sections: Real Estate Appraisers Board			
4) Meeting Date: 5/7/19	5) Attachments: <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	6) How should the item be titled on the agenda page? Legislation and Rule Matters – Discussion and Consideration 1. Review of Legislative Report and Proposed Final Rules: CR 18-102 – SPS 88 Relating to Real Estate Appraisal Management Companies, and CR 18-104 – SPS 85 to 87 Relating to Real Estate Appraisers 2. Pending Legislation and Pending and Possible Rulemaking Projects	
7) Place Item in: <input checked="" type="checkbox"/> Open Session <input type="checkbox"/> Closed Session <input type="checkbox"/> Both	8) Is an appearance before the Board being scheduled? <input type="checkbox"/> Yes (Fill out Board Appearance Request) <input checked="" type="checkbox"/> No	9) Name of Case Advisor(s), if required:	
10) Describe the issue and action that should be addressed: 1. On May 7, 2019, the Department of Safety and Professional Services will formally present to the Board the Legislative Report and final draft rules for CR 18-102 and CR 18-104. The Report and final draft rules for CR 18-104 were approved by the Governor’s Office on March 13, 2019 and may now be submitted to the Legislature for final approval. The Report and final draft rules for CR 18-102 are pending approval by the Governor’s Office. Under s. 458.05 (5), Stats., the Board may prepare a dissenting Legislative Report stating its recommendations on the proposed final rules. The Board will review CR 18-102 and CR 18-104 and determine whether or not they will prepare a dissenting Report for CR 18-102, CR 18-104, or both.			
11) Authorization			
Signature of person making this request <i>Dale Kleven</i>		Date <i>April 25, 2019</i>	
Supervisor (if required)		Date	
Executive Director signature (indicates approval to add post agenda deadline item to agenda) Date			
Directions for including supporting documents: 1. This form should be attached to any documents submitted to the agenda. 2. Post Agenda Deadline items must be authorized by a Supervisor and the Policy Development Executive Director. 3. If necessary, Provide original documents needing Board Chairperson signature to the Bureau Assistant prior to the start of a meeting.			

**STATE OF WISCONSIN
DEPARTMENT OF SAFETY AND PROFESSIONAL SERVICES**

IN THE MATTER OF RULEMAKING : REPORT TO THE LEGISLATURE
PROCEEDINGS BEFORE THE : CR 18-102
DEPARTMENT OF SAFETY :
AND PROFESSIONAL SERVICES :

I. THE PROPOSED RULE:

The proposed rule, including the analysis and text, is attached.

II. REFERENCE TO APPLICABLE FORMS:

N/A

III. FISCAL ESTIMATE AND EIA:

The Fiscal Estimate and EIA is attached.

IV. DETAILED STATEMENT EXPLAINING THE BASIS AND PURPOSE OF THE PROPOSED RULE, INCLUDING HOW THE PROPOSED RULE ADVANCES RELEVANT STATUTORY GOALS OR PURPOSES:

Current rules do not provide for the regulation of real estate appraisal management companies. The proposed rules create a new chapter, ch. SPS 88, to provide for the regulation of real estate appraisal management companies in accordance with the provisions of subch. III of ch. 458, Stats., as created by 2017 Wisconsin Act 113.

Specifically, the proposed rules provide the requirements for licensure as a real estate appraisal management company and identify acts that constitute unprofessional or unethical conduct for purposes of conducting disciplinary proceedings and taking action against a license.

V. SUMMARY OF PUBLIC COMMENTS AND THE BOARD'S RESPONSES, EXPLANATION OF MODIFICATIONS TO PROPOSED RULES PROMPTED BY PUBLIC COMMENTS:

The Department of Safety and Professional Services held a public hearing on February 12, 2019. The Department received written comments from Mark Schiffman on behalf of the Real Estate Valuation Advocacy Association (REVAA). While in support of the proposed rule, the REVAA requested 4 modifications. The requested modifications to the proposed rule and the Department's responses are summarized below.

Section SPS 88.120 (6): The REVAA indicates this provision sets a lower standard than for appraisers, and requests the proposed rule be modified to include a "knowingly standard" by which an appraisal management company would need to knowingly make a false or misleading representation about an appraisal.

The Department did not modify the proposed rule in response to this comment. A “knowingly standard” puts an undue burden on the Department to prove state of mind. In addition, an appraisal management company has the ability to argue that a representation was not knowingly made and does not warrant discipline.

Section SPS 88.120 (8): The REVAA indicates the prohibition on revealing confidential information should only apply if the disclosure is made knowingly, and requests the proposed rule be modified to accommodate this change.

The Department did not modify the proposed rule in response to this comment. A “knowingly standard” puts an undue burden on the Department to prove state of mind. In addition, an appraisal management company has the ability to argue that a disclosure was not knowingly made and does not warrant discipline.

Section SPS 88.120 (9): The REVAA requests the 30 day deadline for reporting disciplinary action be modified to 30 business days.

The Department did not modify the proposed rule in response to this comment. The Department believes 30 days is a reasonable amount of time within which to report disciplinary action.

Section SPS 88.120 (10): The REVAA indicates 48 hours is an unreasonably short time frame to report a felony or misdemeanor conviction, and requests the proposed rule be modified to mirror other states by allowing between 10 and 30 business days to report this information.

The Department did not modify the proposed rules in response to this comment. The 48-hour deadline is based on the requirements under s. SPS 4.09 (2), which apply to over 70 credentials for which the Department provides legal services.

VI. RESPONSE TO LEGISLATIVE COUNCIL STAFF RECOMMENDATIONS:

Comment 2:

The Department does not currently have more detailed requirements for licensure of real estate appraisal management companies.

All other Legislative Council recommendations have been incorporated into the proposed rule.

VII. REPORT FROM THE SBRRB AND FINAL REGULATORY FLEXIBILITY ANALYSIS:

N/A

STATE OF WISCONSIN
DEPARTMENT OF SAFETY AND PROFESSIONAL SERVICES

IN THE MATTER OF RULEMAKING : PROPOSED ORDER OF THE
PROCEEDINGS BEFORE THE : DEPARTMENT OF SAFETY
DEPARTMENT OF SAFETY AND : AND PROFESSIONAL SERVICES
PROFESSIONAL SERVICES : ADOPTING RULES
: (CLEARINGHOUSE RULE 18-102)

PROPOSED ORDER

An order of the Department of Safety and Professional Services to create ch. SPS 88, relating to real estate appraisal management companies.

Analysis prepared by the Department of Safety and Professional Services.

ANALYSIS

Statutes interpreted:

Sections 458.37 (4), 458.39 (2), and 458.44 (3) (b), Stats.

Statutory authority:

Sections 458.33 (2) (c) and 458.46, Stats.

Explanation of agency authority:

Section 458.33 (2) (c), Stats., requires the department to promulgate rules "... that require an applicant for a license under this subsection to demonstrate that the applicant is qualified to competently perform appraisal management services in compliance with all applicable state and federal laws."

Section 458.46, Stats., requires the department to "... promulgate rules to implement this subchapter, including, to the extent the department, in consultation with the board, deems necessary, rules establishing standards of professional conduct for licensed appraisal management companies exempt from licensure under s. 458.34 (2)."

Related statutes or rules:

None.

Plain language analysis:

Current rules do not provide for the regulation of real estate appraisal management companies. The proposed rules create a new chapter, ch. SPS 88, to provide for the regulation of real estate appraisal management companies in accordance with the provisions of subch. III of ch. 458, Stats., as created by 2017 Wisconsin Act 113.

Specifically, the proposed rules provide the requirements for licensure as a real estate appraisal management company and identify acts that constitute unprofessional or unethical conduct for purposes of conducting disciplinary proceedings and taking action against a license.

Summary of, and comparison with, existing or proposed federal statutes and regulations:

The Dodd-Frank Wall Street Reform and Consumer Protection Act added section 1124 to Title XI of the Financial Institutions Reform, Recovery, and Enforcement Act of 1989. This section establishes minimum requirements to be applied by states in the registration and supervision of appraisal management companies. Specifically, pursuant to section 1124(a), participating states must require that appraisal management companies (1) register with, and be subject to supervision by, the state appraiser certifying and licensing agency in the state or states in which the company operates; (2) verify that only state-certified or state-licensed appraisers are used for federally related transactions; (3) require that appraisals comply with the Uniform Standards of Professional Appraisal Practice; and (4) require that appraisals are conducted in accordance with the statutory valuation independence standards pursuant to the Truth in Lending Act (15 U.S.C. 1639e) and its implementing regulations. An appraisal management company that is a subsidiary owned and controlled by an insured depository institution and regulated by a federal financial institutions regulatory agency is subject to all of the minimum requirements, except the requirement to register with a state.

The regulations in the proposed rules will comply with the above requirements.

Comparison with rules in adjacent states:**Illinois:**

The Illinois Administrative Code [68 Ill. Adm. Code 1452] implements the Appraisal Management Company Registration Act [225 ILCS 459] and provides for the regulation of appraisal management companies. The rules, which are administered by the Illinois Department of Financial and Professional Regulation, include the requirements for an application for original registration [68 Ill. Adm. Code 1452.20] and identify acts that constitute dishonorable, unethical, or unprofessional conduct for purposes of disciplinary and non-disciplinary action against a registration [68 Ill. Adm. Code 1452.190].

Iowa:

The Iowa Administrative Code [187 IAC 25] implements the Iowa Appraisal Management Company Registration and Supervision Act [Iowa Code chapter 543E] and provides for the regulation of appraisal management companies. The rules, which are administered by the Division of Banking of the Iowa Department of Commerce, include the requirements for an application for registration [187 IAC 25.2] and identify acts that constitute grounds for disciplinary sanctions against a registration [187 IAC 25.11].

Michigan:

The Michigan Statutes [MCL 339.2661 to 339.2677, as created by Public Act 505 of 2012] provide for the regulation of appraisal management companies. The statutes, which are administered by the Michigan Department of Licensing and Regulatory Affairs, include the requirements for an application for licensure [MCL 339.2665] and identify conduct subject to penalties [MCL 339.2675].

Minnesota:

The Minnesota Statutes, Chapter 82C, provides for the regulation of appraisal management companies. The statutes, which are administered by the Minnesota Department of Commerce, include the requirements for an application for licensure [Minnesota Statutes, Section 82C.03] and identify unlawful conduct [Minnesota Statutes, Section 82C.14].

Summary of factual data and analytical methodologies:

The proposed rules were developed by reviewing subch. III of ch. 458, Stats., as created by 2017 Wisconsin Act 113, which provides for the regulation of real estate appraisal management companies, and other states' statutes and administrative rules concerning the regulation of real estate appraisal management companies.

Analysis and supporting documents used to determine effect on small business or in preparation of economic impact analysis:

The proposed rules were posted for a period of 14 days to solicit public comment on economic impact, including how the proposed rules may affect businesses, local government units, and individuals. No comments were received.

Fiscal Estimate and Economic Impact Analysis:

The Fiscal Estimate and Economic Impact Analysis document is attached.

Effect on small business:

These proposed rules do not have an economic impact on small businesses, as defined in s. 227.114 (1), Stats. The Department's Regulatory Review Coordinator may be contacted by email at Daniel.Hereth@wisconsin.gov, or by calling (608) 267-2435.

Agency contact person:

Dale Kleven, Administrative Rules Coordinator, Department of Safety and Professional Services, Division of Policy Development, P.O. Box 8366, Madison, Wisconsin 53708-8366; telephone (608) 261-4472; email at DSPSAdminRules@wisconsin.gov.

Place where comments are to be submitted and deadline for submission:

Comments may be submitted to Dale Kleven, Administrative Rules Coordinator, Department of Safety and Professional Services, Division of Policy Development, P.O. Box 8366, Madison, WI 53708-8366, or by email to DSPSAdminRules@wisconsin.gov. Comments must be received at or before the public hearing to be held at 9:00 a.m. on February 12, 2019, to be included in the record of rule-making proceedings.

TEXT OF RULE

SECTION 1. Chapter SPS 88 is created to read:

CHAPTER SPS 88
REAL ESTATE APPRAISAL MANAGEMENT COMPANIES

SPS 88.100 Definitions. In this chapter:

- (1) "Board" means the real estate appraisers board.
- (2) "Department" means the department of safety and professional services.

SPS 88.110 Licensure. The department shall issue a license to a real estate appraisal management company that does all of the following:

- (1) Submits to the department an application that meets the requirements under s. 458.33 (1), Stats.
- (2) Pays the initial credential fee required under s. 458.33 (2) (b), Stats.
- (3) Demonstrates, to the satisfaction of the department, the company is qualified to competently perform appraisal management services in compliance with all applicable state and federal laws.

Note: An application for licensure is available on the department's website at dsps.wi.gov.

SPS 88.120 Unprofessional and unethical conduct. For purposes of s. 458.44 (3) (b), Stats., unprofessional or unethical conduct of an applicant or licensed appraisal management company or a controlling individual of an applicant or licensed appraisal management company includes any of the following:

- (1) Refusing upon request to comply in a timely manner with an audit of records under s. 458.39 (2), Stats. There is a rebuttable presumption that a real estate appraisal management company that takes longer than 10 business days to respond to a request by the department for records or other information related to an audit has not acted in a timely manner under this subsection.
- (2) Knowingly providing false or misleading information in a notification under s. 458.43 (1) (a) or (b), Stats.
- (3) Failing to reinstate an appraiser upon order of the department under s. 458.43 (2) (c), Stats.
- (4) Refusing to assign appraisal services to, or otherwise penalizing or retaliating against, an appraiser who has been reinstated under s. 458.43 (2) (c), Stats.
- (5) Willfully failing to file a report or record required by the department or under state or federal law, willfully impeding or obstructing the filing of such a report or record or inducing another person to impede or obstruct such filing by another person, or making or filing such a report or record that is known to be false.
- (6) Making a false or misleading representation concerning the results of an appraisal.
- (7) Obtaining or attempting to obtain compensation for appraisal management services by fraud, including billing for services not rendered.
- (8) Revealing confidential information concerning an appraiser or client without consent, except as required or authorized by law.

(9) Failing to notify the department in writing within 30 days of any disciplinary action against a license or other credential to act as a real estate appraisal management company in any jurisdiction.

(10) Failing to notify the department in writing of the date, place, and nature of a felony or misdemeanor conviction or finding in any jurisdiction within 48 hours after the entry of the felony or misdemeanor judgement or conviction.

(11) Failing to cooperate in a timely manner with an investigation of a complaint filed against the real estate appraisal management company. There is a rebuttable presumption that a real estate appraisal management company that takes longer than 10 business days to respond to a request by the board or department for information related to a complaint has not acted in a timely manner under this subsection.

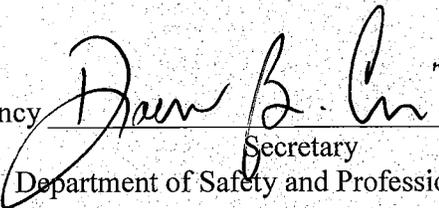
(12) Having a license or other credential to act as a real estate appraisal management company in any state denied, refused, canceled, revoked, or surrendered in lieu of revocation, unless the license or other credential was later granted or reinstated.

(13) Any other act that demonstrates to the department a lack of good moral character.

SECTION 2. EFFECTIVE DATE. The rules adopted in this order shall take effect on the first day of the month following publication in the Wisconsin Administrative Register, pursuant to s. 227.22 (2) (intro.), Stats.

(END OF TEXT OF RULE)

This Proposed Order of the Department of Safety and Professional Services is approved for submission to the Governor and Legislature.

Dated March 18, 2019 Agency 
Secretary
Department of Safety and Professional Services

DRAFT

**ADMINISTRATIVE RULES
Fiscal Estimate & Economic Impact Analysis**

1. Type of Estimate and Analysis
 Original Updated Corrected

2. Date
December 11, 2018

3. Administrative Rule Chapter, Title and Number (and Clearinghouse Number if applicable)
SPS 88

4. Subject
Real estate appraisal management companies

5. Fund Sources Affected
 GPR FED PRO PRS SEG SEG-S

6. Chapter 20, Stats. Appropriations Affected
20.165(1)(g)

7. Fiscal Effect of Implementing the Rule
 No Fiscal Effect Increase Existing Revenues Increase Costs Decrease Costs
 Indeterminate Decrease Existing Revenues Could Absorb Within Agency's Budget

8. The Rule Will Impact the Following (Check All That Apply)
 State's Economy Specific Businesses/Sectors
 Local Government Units Public Utility Rate Payers
 Small Businesses (if checked, complete Attachment A)

9. Estimate of Implementation and Compliance to Businesses, Local Governmental Units and Individuals, per s. 227.137(3)(b)(1).
\$0

10. Would Implementation and Compliance Costs Businesses, Local Governmental Units and Individuals Be \$10 Million or more Over Any 2-year Period, per s. 227.137(3)(b)(2)?
 Yes No

11. Policy Problem Addressed by the Rule
Current rules do not provide for the regulation of real estate appraisal management companies. The proposed rules create a new chapter, ch. SPS 88, to provide for the regulation of real estate appraisal management companies in accordance with the provisions of subch. III of ch. 458, Stats., as created by 2017 Wisconsin Act 113.

Specifically, the proposed rules provide the requirements for licensure as a real estate appraisal management company and identify acts that constitute unprofessional or unethical conduct for purposes of conducting disciplinary proceedings and taking action against a license.

12. Summary of the Businesses, Business Sectors, Associations Representing Business, Local Governmental Units, and Individuals that may be Affected by the Proposed Rule that were Contacted for Comments.
The proposed rule was posted on the Department of Safety and Professional Services' website for 14 days in order to solicit comments from businesses, representative associations, local governmental units, and individuals that may be affected by the rule. No comments were received.

13. Identify the Local Governmental Units that Participated in the Development of this EIA.
No local governmental units participated in the development of this EIA.

14. Summary of Rule's Economic and Fiscal Impact on Specific Businesses, Business Sectors, Public Utility Rate Payers, Local Governmental Units and the State's Economy as a Whole (Include Implementation and Compliance Costs Expected to be Incurred)
The proposed rule will not have a significant impact on specific businesses, business sectors, public utility rate payers, local governmental units, or the state's economy as a whole.
The Department estimates one-time administrative costs of \$80.67. These costs may be absorbed in the agency budget.

15. Benefits of Implementing the Rule and Alternative(s) to Implementing the Rule
The benefit to implementing the rule is the statutorily required regulation of real estate appraisal management companies. The alternatives of either partially updating or not updating these rules would be less beneficial to real estate appraisal management companies and their clients.



ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

16. Long Range Implications of Implementing the Rule
The long range implication of implementing the rule is the statutorily required regulation of real estate appraisal management companies.

17. Compare With Approaches Being Used by Federal Government
None

18. Compare With Approaches Being Used by Neighboring States (Illinois, Iowa, Michigan and Minnesota)
Illinois:
The Illinois Administrative Code [68 Ill. Adm. Code 1452] implements the Appraisal Management Company Registration Act [225 ILCS 459] and provides for the regulation of appraisal management companies. The rules, which are administered by the Illinois Department of Financial and Professional Regulation, include the requirements for an application for original registration [68 Ill. Adm. Code 1452.20] and identify acts that constitute dishonorable, unethical, or unprofessional conduct for purposes of disciplinary and non-disciplinary action against a registration [68 Ill. Adm. Code 1452.190].

Iowa:
The Iowa Administrative Code [187 IAC 25] implements the Iowa Appraisal Management Company Registration and Supervision Act [Iowa Code chapter 543E] and provides for the regulation of appraisal management companies. The rules, which are administered by the Division of Banking of the Iowa Department of Commerce, include the requirements for an application for registration [187 IAC 25.2] and identify acts that constitute grounds for disciplinary sanctions against a registration [187 IAC 25.11].

Michigan:
The Michigan Statutes [MCL 339.2661 to 339.2677, as created by Public Act 505 of 2012] provide for the regulation of appraisal management companies. The statutes, which are administered by the Michigan Department of Licensing and Regulatory Affairs, include the requirements for an application for licensure [MCL 339.2665] and identify conduct subject to penalties [MCL 339.2675].

Minnesota:
The Minnesota Statutes, Chapter 82C, provides for the regulation of appraisal management companies. The statutes, which are administered by the Minnesota Department of Commerce, include the requirements for an application for licensure [Minnesota Statutes, Section 82C.03] and identify unlawful conduct [Minnesota Statutes, Section 82C.14].

19. Contact Name Dale Kleven	20. Contact Phone Number (608) 261-4472
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This document can be made available in alternate formats to individuals with disabilities upon request.



ADMINISTRATIVE RULES
Fiscal Estimate & Economic Impact Analysis

ATTACHMENT A

1. Summary of Rule's Economic and Fiscal Impact on Small Businesses (Separately for each Small Business Sector, Include Implementation and Compliance Costs Expected to be Incurred)

2. Summary of the data sources used to measure the Rule's impact on Small Businesses

3. Did the agency consider the following methods to reduce the impact of the Rule on Small Businesses?

- Less Stringent Compliance or Reporting Requirements
 - Less Stringent Schedules or Deadlines for Compliance or Reporting
 - Consolidation or Simplification of Reporting Requirements
 - Establishment of performance standards in lieu of Design or Operational Standards
 - Exemption of Small Businesses from some or all requirements
 - Other, describe:
-

4. Describe the methods incorporated into the Rule that will reduce its impact on Small Businesses

5. Describe the Rule's Enforcement Provisions

6. Did the Agency prepare a Cost Benefit Analysis (if Yes, attach to form)

- Yes No
-

**STATE OF WISCONSIN
DEPARTMENT OF SAFETY AND PROFESSIONAL SERVICES**

IN THE MATTER OF RULEMAKING : REPORT TO THE LEGISLATURE
PROCEEDINGS BEFORE THE : CR 18-104
DEPARTMENT OF SAFETY :
AND PROFESSIONAL SERVICES :

I. THE PROPOSED RULE:

The proposed rule, including the analysis and text, is attached.

II. REFERENCE TO APPLICABLE FORMS:

N/A

III. FISCAL ESTIMATE AND EIA:

The Fiscal Estimate and EIA is attached.

IV. DETAILED STATEMENT EXPLAINING THE BASIS AND PURPOSE OF THE PROPOSED RULE, INCLUDING HOW THE PROPOSED RULE ADVANCES RELEVANT STATUTORY GOALS OR PURPOSES:

In consultation with the Real Estate Appraisers Board, the Department of Safety and Professional Services conducted a comprehensive review and update of chs. SPS 85 to 87 to ensure the rules are consistent with current professional and licensing practices and applicable Wisconsin statutes and federal regulations. As a result, the following updates have been made:

- Section SPS 85.115 is created to incorporate by reference into chs. SPS 85 to 87 the 2020-2021 Uniform Standards of Professional Appraisal Practice issued by the Appraisal Standards Board of The Appraisal Foundation.
- The minimum requirements for certification as a general appraiser under subch. III of ch. SPS 85, certification as a residential appraiser under subch. IV of ch. SPS 85, and licensure as an appraiser under subch. V of ch. SPS 85 have been revised to adopt the minimum qualifications for real property appraisers established May 1, 2018 by the Appraiser Qualifications Board of The Appraisal Foundation.
- Sections SPS 85.400, 85.500, and 86.01 have been revised to reflect that the Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, and the Office of the Comptroller of the Currency have issued a final rule that increases the threshold for commercial real estate transactions requiring an appraisal from \$250,000 to \$500,000 (Federal Register Vol. 83, No. 68).
- Section SPS 85.900 (5) is revised to clarify that continuing education credit may be claimed for teaching a continuing education course that is approved by the Department of Safety and Professional Services.
- The provisions for renewal under s. SPS 87.02 are revised to specify the requirements for late renewal or reinstatement of a certification or license include completion of the most current edition of the 7-Hour National USPAP Update Course.

- Other provisions throughout chs. SPS 85 to 87 have been revised to update notes, provide clarity, and conform to current drafting standards.

V. SUMMARY OF PUBLIC COMMENTS AND THE BOARD'S RESPONSES, EXPLANATION OF MODIFICATIONS TO PROPOSED RULES PROMPTED BY PUBLIC COMMENTS:

The Department of Safety and Professional Services held a public hearing on February 12, 2019. Jacob Hamilton, a Wisconsin real estate appraiser, provided written comments in support of the proposed rule.

The Department did not receive any other written or verbal comments.

VI. RESPONSE TO LEGISLATIVE COUNCIL STAFF RECOMMENDATIONS:

Comment 2.g.:

The created provisions [s. SPS 85.210 (2m) and (3m)] follow the amended note. As such, SECTIONS 10 and 11 are in the correct order.

Comment 2.i.:

The exams listed under s. SPS 85.425 (1) (d) 1. to 8. are proper names, as they are specific examinations offered by the College Level Examination Program.

Comment 5.b.:

The context of s. SPS 85.420 (1) (b) requires a reference to "real estate appraisal" in lieu of "appraisal."

Comment 5.d.:

The college-level education requirements under s. SPS 85.425 are adopted from nationally recognized requirements of the Appraiser Qualifications Board of The Appraisal Foundation. The Department has determined it is not appropriate to deviate from these requirements.

All other Legislative Council recommendations have been incorporated into the proposed rule.

VII. REPORT FROM THE SBRRB AND FINAL REGULATORY FLEXIBILITY ANALYSIS:

N/A

STATE OF WISCONSIN
DEPARTMENT OF SAFETY AND PROFESSIONAL SERVICES

IN THE MATTER OF RULEMAKING	:	PROPOSED ORDER OF THE
PROCEEDINGS BEFORE THE	:	DEPARTMENT
DEPARTMENT OF SAFETY AND	:	ADOPTING RULES
PROFESSIONAL SERVICES	:	(CLEARINGHOUSE RULE 18-104)

PROPOSED ORDER

An order of the department to **repeal** SPS 85.120 (22), 85.230 (Note), 85.420 (2) (a) to (c), 85.520 (8) and (9), 85.530 (1) (b), 85.820 (2) (d) and (e), and 85.900 (7); to **renumber** SPS 87.02 (2) (a) to (c); to **renumber and amend** SPS 85.120 (23), 85.210 (intro.), (1), (2), (3), (5), and (7), 85.230 (1) (c) 3., 85.420 (2) (intro.), 85.700 (1) (b), 85.820 (2) (f), 85.900 (4), 85.910 (1), and 87.02 (1); to **amend** subch. I (title) of ch. SPS 85, 85.110, 85.120 (1), (2), (3), (Note), (6), (14), (15), (17), (18), (24), and (26), 85.200, 85.210 (Note), 85.220 (1) (intro.) and (2) (intro.), (b), (c), and (Note), 85.230 (1) (a) (Note) and (c) (intro.), 1., and 2., 85.240 (1) (a) and (b), subch. III (title) of ch. SPS 85, 85.310, 85.320 (title) and (1) (intro.), (a) (intro.) and 3., and (b), 85.330 (intro.), (1), and (3), subch. IV (title) of ch. SPS 85, 85.400, 85.410, 85.420 (title) and (1) (intro.), (a) (intro.) and 3., and (b), 85.430 (1), subch. V (title) of ch. SPS 85, 85.500, 85.510, 85.520 (intro.) and (3), 85.530 (1) (intro.), (a), and (c), 85.600 (1) and (Note), (2), and (3), 85.610 (1) and (2) (intro.), (a), and (b), 85.630 (1) (d) and (2), 85.700 (1) (intro.), (a), (c) to (f), (2), (3) (intro.), and (Note), 85.710 (5) (intro.) and (b) (intro.), 85.800 (1) (Note), (3) and (Note), (4) (intro.), (b), (d), and (e), (9), and (10) and (Note), 85.820 (1), (2) (intro.), (a), and (c), and (3) (a), (b), and (c), 85.830 (7), 85.840 (1) and (2), 85.900 (1) to (3), (5), and (6), 85.910 (1) (Note), (2) (intro.) and (c), (7) (a), (b) (intro.), and (Note), (8) (intro.), (d), (Note), and (e), (9) (intro.), (10), (11), and (12) (Note), 86.01 (1) to (7), (9), (11), and (13), 86.03 (3), and 87.02 (intro.) and (2) (intro.); and to **create** SPS 85.115, 85.210 (2m) and (3m), 85.220 (3) and (4), 85.230 (3) and (4), 85.425, 85.700 (1) (b) 1. to 4., 85.900 (4) (a) to (c), 85.910 (1) (a) 1. to 4. and (b), 87.01 (Note), and 87.02 (1) (a) to (c) and (2) (am), (bm), (cm), (d) (intro.), (e), and (Note), relating to real estate appraisers.

Analysis prepared by the Department of Safety and Professional Services.

ANALYSIS

Statutes interpreted:

Sections 458.06 (3) (e) and (4) (e) and 458.08 (3) (e), Stats.

Statutory authority:

Sections 458.03 (1) (b), 458.085, and 458.24, Stats.

Explanation of agency authority:

Section 458.03 (1) (b), Stats., requires the department to "...promulgate rules establishing criteria for the approval of educational and continuing educational programs and courses of study for appraisers and establishing criteria for the approval of the courses required under ss. 458.06 (2) (d) and 458.08 (2) (d)."

Section 458.085, Stats., requires the department to promulgate rules establishing all of the following:

- Educational requirements for general and residential appraiser certification and for appraiser licensure under ch. 458, Stats.
- Experience requirements for general and residential appraiser certification and for appraiser licensure under ch. 458, Stats.
- Continuing education requirements for renewal of certificates issued under ch. 458, Stats.

Section 458.24, Stats., provides “[t]he department may promulgate rules establishing standards for appraisal practice. In promulgating rules under this section, the department shall consider including as part or all of the standards part or all of the ‘Uniform Standards of Professional Appraisal Practice’ established by the appraisal standards board of the appraisal foundation. The department shall periodically review the ‘Uniform Standards of Professional Appraisal Practice’ and, if appropriate, revise the rules promulgated under this section to reflect revisions to the ‘Uniform Standards of Professional Appraisal Practice’.”

Related statutes or rules:

None.

Plain language analysis:

In consultation with the Real Estate Appraisers Board, the Department of Safety and Professional Services conducted a comprehensive review and update of chs. SPS 85 to 87 to ensure the rules are consistent with current professional and licensing practices and applicable Wisconsin statutes and federal regulations. As a result, the following updates have been made:

- Section SPS 85.115 is created to incorporate by reference into chs. SPS 85 to 87 the 2020-2021 Uniform Standards of Professional Appraisal Practice issued by the Appraisal Standards Board of The Appraisal Foundation.
- The minimum requirements for certification as a general appraiser under subch. III of ch. SPS 85, certification as a residential appraiser under subch. IV of ch. SPS 85, and licensure as an appraiser under subch. V of ch. SPS 85 have been revised to adopt the minimum qualifications for real property appraisers established May 1, 2018 by the Appraiser Qualifications Board of The Appraisal Foundation.
- Sections SPS 85.400, 85.500, and 86.01 have been revised to reflect that the Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, and the Office of the Comptroller of the Currency have issued a final rule that increases the threshold for commercial real estate transactions requiring an appraisal from \$250,000 to \$500,000 (Federal Register Vol. 83, No. 68).
- Section SPS 85.900 (5) is revised to clarify that continuing education credit may be claimed for teaching a continuing education course that is approved by the Department of Safety and Professional Services.

- The provisions for renewal under s. SPS 87.02 are revised to specify the requirements for late renewal or reinstatement of a certification or license include completion of the most current edition of the 7-Hour National USPAP Update Course.
- Other provisions throughout chs. SPS 85 to 87 have been revised to update notes, provide clarity, and conform to current drafting standards.

Summary of, and comparison with, existing or proposed federal statutes and regulations:

The Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA), 12 U.S.C. 3331 et seq., (Title XI) was enacted in 1989. Under FIRREA, insured financial institutions and insured credit unions are required to obtain the services of a state certified or licensed appraiser for appraisals conducted in connection with “federally related transactions.”

Under FIRREA, all states that certify real estate appraisers for purposes of conducting appraisals in federally related transactions must assure compliance with the criteria established by the Appraiser Qualifications Board (AQB). The criteria established by the AQB are set forth in the *Real Property Appraiser Qualification Criteria and Interpretations of the Criteria* (Criteria). The AQB Criteria includes the minimum experience, examination, qualifying education, and continuing education requirements that must be satisfied by an individual in order to obtain and maintain a certified appraiser credential.

The regulations in the proposed rules will comply with the AQB Criteria.

Title XI also directs each federal financial institutions regulatory agency (the Board of Governors of the Federal Reserve System, Federal Deposit Insurance Corporation, Office of the Comptroller of Currency, and National Credit Union Association) to publish appraisal regulations for federally related transactions within its jurisdiction.

The Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, and the Office of the Comptroller of the Currency have recently issued final regulations that increase the threshold for commercial real estate transactions requiring an appraisal from \$250,000 to \$500,000 (Federal Register Vol. 83, No. 68). The regulations in the proposed rules have been revised to reflect the increased threshold.

Comparison with rules in adjacent states:

Illinois: Rules of the Illinois Department of Financial and Professional Regulation address the practice of real estate appraisal in Illinois (68 Ill. Adm. Code 1455). The rules incorporate by reference the 2018-2019 Uniform Standards of Professional Appraisal Practice issued by the Appraisal Standards Board of The Appraisal Foundation (68 Ill. Adm. Code 1455.240). The rules do not currently adopt the minimum qualifications for real property appraisers established May 1, 2018 by the Appraiser Qualifications Board of The Appraisal Foundation.

Iowa: Rules of the Iowa Real Estate Appraiser Examining Board address the practice of real estate appraisal in Iowa [193F IAC 1 to 17]. The rules provide that the Board has adopted the Uniform Standards of Professional Appraisal Practice issued by The Appraisal Foundation [193F IAC 1.1(1)]. The rules do not currently adopt the minimum qualifications for real property appraisers established May 1, 2018 by the Appraiser Qualifications Board of The Appraisal Foundation.

Michigan: Rules of the Michigan Department of Licensing and Regulatory Affairs address the practice of real estate appraisal in Michigan (Mich Admin Code, R 339.23101 to R 339.23405). The rules reference the Uniform Standards of Professional Appraisal Practice, and specifically provide (Mich Admin Code, R 339.23104) that the following individuals are exempt from the requirements of Standard 3 (Appraisal Review, Development):

- A member of the Board of Real Estate Appraisers who is performing an investigation or testifying at an adjudicatory hearing on behalf of the Department.
- A member of the Board of Real Estate Appraisers who is serving in the capacity of a reviewer while reviewing the work experience of an applicant for licensure.
- An investigator employed by or retained by the Department who is performing an investigation or testifying at an adjudicatory hearing.

The Michigan Statutes, Section 339.2610, adopts the minimum education, examination, and experience requirements contained in the qualifications for real property appraisers established by the Appraiser Qualifications Board of The Appraisal Foundation.

Minnesota: The Minnesota Statutes, Sections 82B.02 to 82B.24, address the practice of real estate appraisal in Minnesota. The statutes define “standards of professional practice to mean the Uniform Standards of Professional Appraisal Practice of the Appraisers Standards Board of The Appraisal Foundation in effect as of January 1, 1991, or other version of the standards designated by the Commissioner of the Department of Commerce (Minnesota Statutes, Section 82B.021, Subdivision 26). The statutes do not currently adopt the minimum qualifications for real property appraisers established May 1, 2018 by the Appraiser Qualifications Board of The Appraisal Foundation.

Summary of factual data and analytical methodologies:

The proposed rules were developed by, in consultation with the Real Estate Appraisers Board, reviewing the provisions of chs. SPS 85 to 87 to ensure the rules are consistent with current professional and licensing practices and applicable Wisconsin statutes and federal regulations.

Analysis and supporting documents used to determine effect on small business or in preparation of economic impact analysis:

The proposed rules were posted for a period of 14 days to solicit public comment on economic impact, including how the proposed rules may affect businesses, local government units, and individuals. No comments were received.

Fiscal Estimate and Economic Impact Analysis:

The Fiscal Estimate and Economic Impact Analysis document is attached.

Effect on small business:

These proposed rules do not have an economic impact on small businesses, as defined in s. 227.114 (1), Stats. The Department's Regulatory Review Coordinator, Dan Hereth, may be contacted by calling (608) 267-2435.

Agency contact person:

Dale Kleven, Administrative Rules Coordinator, Department of Safety and Professional Services, Division of Policy Development, P.O. Box 8366, Madison, Wisconsin 53708-8366; telephone (608) 261-4472; email at DSPSAdminRules@wisconsin.gov.

Place where comments are to be submitted and deadline for submission:

Comments may be submitted to Dale Kleven, Administrative Rules Coordinator, Department of Safety and Professional Services, Division of Policy Development, P.O. Box 8366, Madison, WI 53708-8366, or by email to DSPSAdminRules@wisconsin.gov. Comments must be received at or before the public hearing to be held at 9:00 a.m. on February 12, 2019, to be included in the record of rule-making proceedings.

TEXT OF RULE

SECTION 1. Subchapter I (title) of ch. SPS 85 is amended to read:

SUBCHAPTER I
AUTHORITY, INTENT, ADOPTION OF STANDARDS, AND DEFINITIONS

SECTION 2. SPS 85.110 is amended to read:

SPS 85.110 Intent. The intent of the department in adopting chs. SPS 85 to 87 is to establish minimum standards for professional appraisal practice for certified and licensed appraisers ~~which that~~ are consistent with the ~~uniform standards~~ Uniform Standards of professional appraisal practice promulgated Professional Appraisal Practice issued by the Appraisal Standards Board of ~~the~~ The Appraisal Foundation. It is further intended that these rules shall establish standards of competency such that persons certified or licensed as appraisers are qualified to perform appraisals for federally related transaction under the Financial Institutions Reform, Recovery, and Enforcement Act of 1989, 12 USC 3331 et seq.

SECTION 3. SPS 85.115 is created to read:

SPS 85.115 Adoption of standards. The Uniform Standards of Professional Appraisal Practice, 2020-2021, issued by the Appraisal Standards Board of The Appraisal Foundation, are incorporated by reference into chs. SPS 85 to 87.

Note: Copies of the standards are on file in the offices of the department and the legislative reference bureau. A copy of the standards may be purchased from the organization listed or may be reviewed on the organization's website, www.appraisalfoundation.org, at no cost.

SECTION 4. SPS 85.120 (1), (2), (3), (Note), (6), (14), (15), (17), and (18) are amended to read:

SPS 85.120 (1) ~~"Accredited college or university"~~ means ~~an institution which is accredited by a regional or national~~ the Commission on Colleges, a national or regional

accreditation association, or an accrediting agency recognized by the U.S. department of education.

(2) "~~Appraiser Appraisal~~ experience" means experience obtained by the performance of appraisals, appraisal reviews, appraisal consulting assignments, or mass appraisals in accordance with the ~~uniform standards~~ Uniform Standards of professional appraisal practice Professional Appraisal Practice in effect at the time the experience is obtained.

(3) "AQB" means the ~~appraiser qualifications board~~ Appraiser Qualifications Board of the appraisal foundation The Appraisal Foundation.

(Note) The Appraiser Qualifications Board of the The Appraisal Foundation may be contacted at 1155 15th Street, NW, Suite 1111, Washington, DC 20005, (202) 347-7722, info@appraisalfoundation.org, or www.appraisalfoundation.org.

(6) "CLEP" means ~~college level examination program~~ College Level Examination Program.

(14) "Fee and staff appraisal" means a real property appraisal developed and reported in accordance with ~~Standards 1 and 2 of the uniform standards~~ Uniform Standards of professional appraisal practice Professional Appraisal Practice.

(15) "FIRREA" means the ~~financial institutions reform, recovery, and enforcement act~~ Financial Institutions Reform, Recovery, and Enforcement Act of 1989.

(17) "Hour of appraisal experience" means 60 minutes of verifiable time spent performing tasks as identified in ~~s. SPS 85.700 (1) (b) in accordance with the uniform standards of professional appraisal practice, in effect at the time the tasks were performed~~ appraisal experience.

(18) "Mass appraisal" means an appraisal of a universe of properties performed in accordance with ~~Standard 6 of the USPAP~~ Uniform Standards of Professional Appraisal Practice.

SECTION 5. SPS 85.120 (22) is repealed.

SECTION 6. SPS 85.120 (23) is renumbered SPS 85.120 (1m) and amended to read:

SPS 85.120 (1m) "~~Real estate Appraisal consulting~~" means the performance of consulting services in accordance with ~~Standards 4 and 5 of the uniform standards~~ Uniform Standards of professional appraisal practice Professional Appraisal Practice.

SECTION 7. SPS 85.120 (24) and (26) are amended to read:

SPS 85.120 (24) "Supervision" means direct, personal, and active oversight by a certified or licensed appraiser of employees or associates who assist in the preparation of appraisals.

(26) "~~Uniform standards~~ Standards of professional appraisal practice Professional Appraisal Practice" or ("~~USPAP~~") means the standards ~~promulgated~~ issued by the ~~appraisal standards board~~ Appraisal Standards Board of the appraisal foundation The Appraisal Foundation for the performance of real estate appraisals.

SECTION 8. SPS 85.200 is amended to read:

SPS 85.200 Prerequisite to submitting credential application. Prior to submitting an application for a licensed or certified real estate appraiser credential, an individual shall successfully complete the education and experience hours required under ~~s. ss. SPS 85.310 and 85.320, 85.410 and 85.420, or 85.510 and, 85.320, 85.420, 85.520,~~ as appropriate.

SECTION 9. SPS 85.210 (intro.), (1), (2), (3), (5), and (7) are renumbered SPS 85.210 (1) (intro.) and (a) to (e) and amended to read:

SPS 85.210 (1) (intro.) An applicant for certification or licensure shall apply on a form provided by the department. ~~Any applicant who files an application for certification or licensure, but does not comply with a request for information related to the application within 120 calendar days from the date of the request, shall file a new application and fee if certification or licensure is sought at a later date. A qualified applicant with a disability shall be provided with reasonable accommodations.~~ The application shall include all of the following:

(a) ~~A~~ The application fee as established by the department ~~plus~~ and the annual registry fees required under s. 458.21, Stats.

(b) ~~A~~ Subject to ss. 111.321, 111.322, and 111.335, Stats., a statement relating to any pending criminal charge or conviction record, ~~subject to ss. 111.321, 111.322 and 111.335, Stats.~~ An applicant who has a pending criminal charge or ~~has~~ a conviction record shall provide the department with all related information necessary for the department to determine whether the circumstances of the pending charge or conviction substantially relate to the practice of appraisal.

(c) Evidence of successful completion of the educational course work required ~~in~~ ss. under s. SPS 85.320, 85.420, and or 85.520 for licensure or certification.

(d) Evidence of successful completion of the national and state examinations ~~as specified in~~ under s. SPS 85.600.

(e) The roster of appraisal experience required under s. SPS 85.700 (3).

SECTION 10. SPS 85.210 (Note) is amended to read:

SPS 85.210 (Note) Applications are available from ~~the Department of Safety and Professional Services, Division of Professional Credential Processing, 1400 East Washington Avenue, P.O. Box 8935, Madison, WI 53708-8935~~ or from the department's website at: <http://dps.wi.gov>.

SECTION 11. SPS 85.210 (2m) and (3m) are created to read:

SPS 85.210 (2m) The department may request additional information to determine if an applicant is qualified for certification or licensure. Failure by an applicant to comply with a request for additional information within 120 days from the date of the request shall void the application and require the applicant to reapply for certification or licensure.

(3m) The department shall provide an applicant with a disability reasonable accommodations for completing an application.

SECTION 12. SPS 85.220 (1) (intro.) and (2) (intro.), (b), (c), and (Note) are amended to read:

SPS 85.220 (1) (intro.) REQUIREMENTS. An appraiser who holds a current appraiser certificate in another state, which is not currently limited, suspended, or revoked, may use the titles described under s. 458.055, Stats., when performing an appraisal in this state, if all of the following apply:

(2) (intro.) APPLICATION. An appraiser seeking a temporary registration shall apply on a form provided by the department. ~~An applicant who fails to comply with a request for information related to the application for registration within 120 calendar days from the date of the request, shall submit a new application and fee if registration is sought at a later date.~~ The application shall include all of the following:

(b) A description of the appraisal assignment in this state, including, ~~but not limited to,~~ information pertaining to the type of property being appraised, the location and approximate size of the property, the anticipated completion date, and the name and address of the lender requesting the appraisal.

(c) ~~A Subject to ss. 111.321, 111.322, and 111.335, Stats., a statement relating to any pending criminal charge or conviction record, subject to ss. 111.321, 111.322 and 111.335, Stats.~~ An applicant who has a pending criminal charge or has a conviction record shall provide the department with all related information necessary for the department to determine whether the circumstances of the pending charge or conviction substantially relate to the practice of appraisal.

(Note) Applications are available from the ~~Department of Safety and Professional Services, Division of Professional Credential Processing, 1400 East Washington Avenue, P.O. Box 8935, Madison, WI 53708-8935~~ or from the department's website at: <http://dsps.wi.gov>.

SECTION 13. SPS 85.220 (3) and (4) are created to read:

SPS 85.220 (3) REQUEST FOR ADDITIONAL INFORMATION. The department may request additional information to determine if an applicant is qualified for a temporary registration. Failure by an applicant to comply with a request for additional information within 120 days from the date of the request shall void the application and require the applicant to reapply for temporary registration.

(4) ACCOMODATIONS. The department shall provide an applicant with a disability reasonable accommodations for completing an application.

SECTION 14. SPS 85.230 (1) (a) (Note) and (c) (intro.), 1., and 2. are amended to read:

SPS 85.230 (1) (a) (Note) Application forms are available ~~on request to the Department of Safety and Professional Services, Division of Professional Credentialing, 1400 East Washington Avenue, P.O. Box 8935, Madison, Wisconsin 53708-8935~~ or from the department's website at: <http://dsps.wi.gov>.

(c) (intro.) Submit evidence satisfactory to the department that ~~he or she has satisfied~~ the applicant meets all of the following requirements:

1. ~~Hold~~ The applicant holds a current appraiser license or certification in another state or territory of the United States, which is not currently limited, suspended, or revoked and ~~which that~~ was granted in accordance with the requirements set forth under the Financial Institutions Reform, Recovery, and Enforcement Act of 1989, 12 USC 3331 et seq of FIRREA.

2. ~~Has passed~~ Successful completion of the examination under s. SPS 85.600 on Wisconsin statutes and rules of this state governing appraisers, as provided under s. SPS 85.600.

SECTION 15. SPS 85.230 (1) (c) 3. is renumbered SPS 85.230 (1) (d) and amended to read:

SPS 85.230 (1) (d) Subject to ss. 111.321, 111.322, and 111.335, Stats., ~~does not have an arrest~~ provide a statement relating to any pending criminal charge or conviction record. An applicant who has a pending criminal charge or a conviction record shall provide the department with all related information necessary for the department to determine whether the circumstances of the pending charge or conviction substantially relate to the practice of appraisal.

SECTION 16. SPS 85.230 (Note) is repealed.

SECTION 17. SPS 85.230 (3) and (4) are created to read:

SPS 85.220 (3) The department may request additional information to determine if an applicant is qualified for reciprocal licensure or certification. Failure by an applicant to comply with a request for additional information within 120 days from the date of the request shall void the application and require the applicant to reapply for reciprocal licensure or registration.

(4) The department shall provide an applicant with a disability reasonable accommodations for completing an application.

SECTION 18. SPS 85.240 (1) (a) and (b) are amended to read:

SPS 85.240 (1) (a) The applicant has had an appraiser license or certification revoked, or surrendered for cause, in any governmental jurisdiction within the 5-year period immediately preceding the date of application.

(b) ~~The applicant has been convicted of, or plead guilty or nolo contendere to, a felony in a domestic or foreign court, during the 5-year period immediately preceding the application for licensure or certification or at any time preceding the date of application, substantially related to the practice of real estate appraisal. This paragraph does not apply if such the felony involved an act of other than fraud, dishonesty, or a breach of trust, or money laundering and the conviction or plea occurred before the 5-year period immediately preceding the date of application. The felony must be substantially related to the practice of certified or licensed real estate appraiser.~~

SECTION 19. Subchapter III (title) of ch. SPS 85 is amended to read:

SUBCHAPTER III
CERTIFIED GENERAL REAL ESTATE APPRAISER

SECTION 20. SPS 85.310 is amended to read:

SPS 85.310 Proof of experience for certified general appraisers. An applicant seeking certification as a general appraiser shall submit evidence satisfactory to the department that the applicant has at least 3,000 hours of appraisal experience obtained over a period of not less than ~~30~~ 18 months.

SECTION 21. SPS 85.320 (title) and (1) (intro.), (a) (intro.) and 3., and (b) are amended to read:

SPS 85.320 (title) ~~Certified general appraiser course~~ Core curriculum and educational requirements.

(1) (intro.) An individual who applies for certification as a certified general appraiser shall submit evidence satisfactory to the department that ~~he or she~~ the individual has successfully completed all of the following:

(a) (intro.) The required 300 class hour core curriculum established by the ~~appraiser qualifications board of the appraisal foundation AQB.~~ The required curriculum consists of all of the following subject areas and corresponding class hours:

3. ~~The 15-hour national~~ 15-Hour National USPAP ~~course~~ Course or its AQB-approved equivalent — 15 hours.

(b) A bachelor's degree, or higher, in any field of study, from an accredited, ~~degree-granting~~ college or university. ~~The college or university must be a degree-granting institution accredited by the commission on colleges, a national or regional accreditation association, or by an accrediting agency that is recognized by the U.S. secretary of education.~~

SECTION 22. SPS 85.330 (intro.), (1), and (3) are amended to read:

SPS 85.330 (intro.) Prerequisite for examination. In order to obtain a certified general appraiser credential, an applicant ~~must~~ shall complete the AQB-approved certified general real property appraiser examination. The prerequisite for taking the AQB-approved examination is ~~the~~ completion of all of the following:

(1) Three hundred creditable class hours as specified in the course requirements found in s. SPS 85.320 (1) (a). As part of the 300 required hours, the applicant shall complete the ~~15-hour national~~ 15-Hour National USPAP ~~course~~ Course or its AQB-approved equivalent, and the corresponding examination.

(3) Three thousand hours of qualifying experience obtained in no fewer than ~~30~~ 18 months, ~~where~~ a minimum of 1,500 hours ~~must~~ of which shall be obtained in non-residential appraisal work. While the hours may be cumulative, the required number of months ~~must~~ shall accrue before an individual ~~can~~ may be certified.

SECTION 23. Subchapter IV (title) of ch. SPS 85 is amended to read:

SUBCHAPTER IV
CERTIFIED RESIDENTIAL REAL ESTATE APPRAISER

SECTION 24. SPS 85.400 and 85.410 are amended to read:

SPS 85.400 Certified residential appraiser. A certified residential appraiser may conduct appraisals of 1-to-4 family residential real estate without regard to

transaction value and of commercial real estate having a transaction value of not more than \$~~250,000~~ 500,000.

85.410 Proof of experience for certified residential appraisers. An applicant seeking certification as a residential appraiser shall submit evidence satisfactory to the department that the applicant has at least ~~2,500~~ 1,500 hours of appraisal experience obtained over a period of not less than ~~24~~ 12 months.

SECTION 25. SPS 85.420 (title) and (1) (intro.), (a) (intro.) and 3., and (b) are amended to read:

SPS 85.420 (title) ~~Certified residential appraiser course~~ Core curriculum and educational requirements.

(1) (intro.) An individual who applies for certification as a certified residential appraiser shall submit evidence satisfactory to the department that ~~he or she~~ the individual has successfully completed all of the following:

(a) (intro.) The required 200 class hour core curriculum established by the ~~appraiser qualifications board of the appraisal foundation AQB.~~ The required curriculum consists of all of the following subject areas and corresponding class hours:

3. ~~The 15-hour national~~ 15-Hour National USPAP course Course or its equivalent — 15 hours.

(b) ~~A bachelors degree or higher in any field of study from an accredited college or university. The college or university must be a degree-granting institution accredited by the commission on colleges, a national regional accreditation association or by an accrediting agency that is recognized by the U.S. secretary of education~~ College-level education meeting the requirements under s. SPS 85.425.

SECTION 26. SPS 85.420 (2) (intro.) is renumbered SPS 85.420 (2) and amended to read:

SPS 85.420 (2) A licensed appraiser who applies for a certified residential appraiser credential shall complete all of the following class hour courses ~~identified hours~~ under par. sub. (1) (a) 8. to 10. and the college-level educational education meeting the requirements under sub. (1) (b): s. SPS 85.425.

SECTION 27. SPS 85.420 (2) (a) to (c) are repealed.

SECTION 28. SPS 85.425 is created to read:

SPS 85.425 Qualifying college-level education. (1) Except as provided under sub. (2), an applicant shall satisfy one of the following requirements:

(a) A bachelor's degree or higher in any field of study from an accredited, degree-granting college or university.

(b) An associate's degree from an accredited, degree-granting college or university in a field of study related to one of the following:

1. Business administration.
2. Accounting.
3. Finance.

4. Economics.

5. Real estate.

(c) Successful completion of 30 semester hours of college-level courses from an accredited, degree-granting college or university. The 30 semester hours shall include all of the following:

1. Three semester hours in English composition.

2. Three semester hours in microeconomics.

3. Three semester hours in macroeconomics.

4. Three semester hours in finance.

5. Three semester hours in algebra, geometry, or higher mathematics.

6. Three semester hours in statistics.

7. Three semester hours in computer science.

8. Three semester hours in business law or real estate law.

9. Two elective courses of 3 semester hours each. Each course shall be in the subject area of accounting, geography, agricultural economics, business management, real estate, or one of the subject areas under subs. 1. to 8.

(d) Successful completion of all of the following CLEP examinations:

1. College Algebra.

2. College Composition.

3. College Composition Modular.

4. College Mathematics.

5. Principles of Macroeconomics.

6. Principles of Microeconomics.

7. Introductory Business Law.

8. Information Systems.

(e) Successful completion of any combination of the college-level courses and examinations under pars. (c) and (d) that is equivalent to at least 30 semester hours and applicable to all of the subject matter under par. (c). For purposes of this paragraph, all of the following shall apply:

1. The examination under par. (d) 1. is equivalent to 3 semester hours and applicable to algebra, geometry, statistics, or higher mathematics.

2. The examination under par. (d) 2. is equivalent to 6 semester hours and applicable to English composition.

3. The examination under par. (d) 3. is equivalent to 3 semester hours and applicable to English composition.

4. The examination under par. (d) 4. is equivalent to 6 semester hours and applicable to algebra, geometry, statistics, or higher mathematics.

5. The examination under par. (d) 5. is equivalent to 3 semester hours and applicable to macroeconomics or finance.

6. The examination under par. (d) 6. is equivalent to 3 semester hours and applicable to microeconomics or finance.

7. The examination under par. (d) 7. is equivalent to 3 semester hours and applicable to business law or real estate law.

8. The examination under par. (d) 8. is equivalent to 3 semester hours and applicable to computer science.

(2) The department shall consider an applicant to meet the requirements under sub. (1) if, during the 5 years immediately preceding the date of application, the applicant has been a licensed appraiser and has not been subject to any adverse, final, and non-appealable disciplinary action affecting eligibility to engage in appraisal practice.

SECTION 29. SPS 85.430 (1) is amended to read:

SPS 85.430 (1) (intro.) An applicant for a certified residential appraiser credential ~~must~~ shall successfully complete the AQB-approved certified residential real property appraiser examination. The prerequisite for taking the AQB-approved examination is completion of all of the following:

(a) ~~Two hundred creditable~~ The 200 class hours as ~~specified in the course requirements found in~~ under s. SPS 85.420 (1) (a). As part of the 200 required hours, applicants shall successfully complete the ~~15-hour national~~ 15-Hour National USPAP ~~course~~ Course or its AQB-approved equivalent, and the corresponding examination.

(b) Completion of a ~~bachelor's degree or higher from an accredited college or university~~ college-level education meeting the requirements under s. SPS 85.425.

(c) ~~Two~~ One thousand five hundred hours of qualifying experience obtained in no fewer than ~~24~~ 12 months. While the hours may be cumulative, the required number of months ~~must~~ shall accrue before an individual ~~can~~ may be certified.

SECTION 30. Subchapter V (title) of ch. SPS 85 is amended to read:

SUBCHAPTER V
LICENSED REAL ESTATE APPRAISER

SECTION 31. SPS 85.500 and 85.510 are amended to read:

SPS 85.500 Licensed appraiser. A licensed appraiser may conduct appraisals of complex 1-to-4 family residential property having a transaction value of not more than \$250,000; non-complex 1-to-4 family residential property having a transaction value of not more than one million dollars, and commercial real estate having a transaction value of not more than ~~\$250,000~~ 500,000.

85.510 Proof of experience ~~for licensed appraisers.~~ An applicant seeking licensure as an appraiser shall submit evidence satisfactory to the department that the applicant has at least ~~2,000~~ 1,000 hours of appraisal experience obtained over a period of not less than ~~12~~ 6 months.

SECTION 32. SPS 85.520 (intro.) and (3) are amended to read:

SPS 85.520 (intro.) Licensed appraiser course Core curriculum requirements. An individual who applies for a license as an appraiser shall submit evidence satisfactory to the department that ~~he or she~~ the individual has successfully completed the required 150 class hour core curriculum established by the ~~Appraiser Qualifications Board of the Appraisal Foundation AQB.~~ The required curriculum consists of all of the following subject areas and corresponding class hours:

(3) ~~The 15-hour national~~ 15-Hour National USPAP ~~course~~ Course or its equivalent — 15 hours.

SECTION 33. SPS 85.520 (8) and (9) are repealed.

SECTION 34. SPS 85.530 (1) (intro.) and (a) are amended to read:

SPS 85.530 (1) (intro.) An applicant for a licensed appraiser credential ~~must~~ shall successfully complete the AQB-approved licensed residential real property appraiser examination. The prerequisite for taking the AQB-approved examination ~~are all~~ is completion of all of the following:

(a) ~~One hundred and fifty creditable~~ The 150 class hours as ~~specified in the course requirements found in~~ under s. SPS 85.520.

SECTION 35. SPS 85.530 (1) (b) is repealed.

SECTION 36. SPS 85.530 (1) (c) is amended to read:

SPS 85.530 (1) (c) ~~Two~~ One thousand hours of qualifying experience in no fewer than ~~12~~ 6 months.

SECTION 37. SPS 85.600 (1) and (Note), (2), and (3) are amended to read:

SPS 85.600 (1) In order to obtain a residential or general appraiser certification or a certificate of licensure as an appraiser, an applicant shall pass the national examination required for certification as a residential appraiser or general appraiser or for licensure, as appropriate, and the ~~state~~ examination on ~~Wisconsin~~ statutes and rules of this state governing appraisers.

(Note) The examination on ~~Wisconsin~~ statutes and rules is administered by the ~~Department of Safety and Professional Services~~ department. The national examination is administered by a provider approved by the department.

(2) The national examination required for appraiser certification or licensure shall be consistent with and equivalent to the uniform state certification examination issued or endorsed by the ~~appraiser qualifications board of the appraisal foundation~~ AQB.

(3) A score determined by the department to represent minimum competence to practice is required to pass each examination. The department may adopt the passing grade on the national examination recommended by the examination provider. Following consultation with subject matter experts who have reviewed a representative sample of the examination questions and available candidate performance statistics, the department shall ~~make a determination of~~ determine the passing grade ~~on~~ for the ~~Wisconsin~~ examination on statutes and rules of this state. ~~examination and~~ The department shall set

the passing score for the statutes and rules examination at that point which represents to represent minimum acceptable competence in the profession.

SECTION 38. SPS 85.610 (1) and (2) (intro.), (a), and (b) are amended to read:

SPS 85.610 (1) An applicant ~~shall~~ may not practice any deception or fraud with respect to ~~his or her~~ the applicant's identity in connection with ~~the~~ taking of an examination.

(2) (intro.) An applicant ~~shall~~ may not cheat or attempt to cheat on an examination ~~by any means, including but not limited to,~~ any one of the following:

(a) Giving or ~~receiving~~ attempting to give examination questions or answers to examination questions to another person.

(b) ~~Attempting to obtain, receive~~ Receiving or ~~communicate to other persons attempting to receive~~ examination questions or answers to examination questions from another person.

SECTION 39. SPS 85.630 (1) (d) and (2) are amended to read:

SPS 85.630 (1) (d) The facts ~~which~~ the applicant intends to prove, including ~~reference text citations~~ to references or other supporting evidence for the applicant's claim.

(2) The department shall ~~review the claim,~~ make a determination of as to the validity of the ~~objections~~ claim and notify the applicant in writing of the decision and any resulting score changes.

SECTION 40. SPS 85.700 (1) (intro.) and (a) are amended to read:

SPS 85.700 (1) (intro.) The work claimed under ss. SPS 85.310, 85.410, and 85.510 for appraisal experience credit shall be approved by the department and ~~shall accomplish~~ meet all of the following requirements:

(a) Be in compliance with the ~~uniform standards~~ Uniform Standards of professional appraisal practice, Professional Appraisal Practice in effect at the time the appraisals were prepared.

SECTION 41. SPS 85.700 (1) (b) is renumbered SPS 85.700 (1) (b) (intro.) and amended to read:

SPS 85.700 (1) (b) (intro.) Include one or more of the following types of appraisal experience: ~~appraisal, appraisal review, appraisal consulting or mass appraisal.~~

SECTION 42. SPS 85.700 (1) (b) 1. to 4. are created to read:

SPS 85.700 (1) (b) 1. Appraisal.

2. Appraisal review.

3. Appraisal consulting.

4. Mass appraisal.

SECTION 43. SPS 85.700 (1) (c) to (f), (2), (3) (intro.), and (Note) are amended to read:

SPS 85.700 (1) (c) ~~Include, in the case of general appraisers~~ For experience claimed under s. SPS 85.310, include no more than 50% percent residential appraisal experience.

~~(d) Include, in the case of licensed appraisers and certified residential appraisers~~ For experience claimed under s. SPS 85.410 or 85.510, include no more than 25% percent commercial appraisal experience.

~~(e) Include no more than 50% percent of appraisal experience gained for appraisal work performed without a client. Case studies or practicum courses that are approved by the appraiser qualifications board of the appraisal foundation AQB may be claimed to satisfy non-client experience. All non-client appraisal experience may be reviewed by the department for compliance with the USPAP.~~

~~(f) Demonstrate the same level of proficiency in appraisal principles, techniques, and skills as that demonstrated by appraisers practicing under Standard 1 of the USPAP.~~

~~(2) All experience required under ss. SPS 85.310, 85.410, and 85.510, as appropriate, must shall be acquired after January 30, 1989.~~

~~(3) (intro.) An applicant applying for certification or licensure under ss. s. SPS 85.310, 85.410, and or 85.510 shall submit on forms provided by the department a roster of appraisal experience that contains all of the following:~~

~~(Note) Application forms may be obtained from the Department of Safety and Professional Services, Division of Professional Credential Processing, 1400 East Washington Avenue, P.O. Box 8935, Madison, WI 53708-8935 or from the department's website at: <http://dsps.wi.gov>.~~

SECTION 44. SPS 85.710 (5) (intro.) and (b) (intro.) are amended to read:

SPS 85.710 (5) (intro.) Records of the department of revenue or a local governmental body ~~which~~ that document the applicant's experience as an assessor, including ~~but not limited to~~ all of the following:

~~(b) (intro.) Documents that demonstrate the applicant's performance of the following components of the mass appraisal process in accordance with Standard Standards 5 and 6 of the uniform standards Uniform Standards of professional appraisal practice Professional Appraisal Practice:~~

SECTION 45. SPS 85.800 (1) (Note), (3) and (Note), (4) (intro.), (b), (d), and (e), (9), and (10) and (Note) are amended to read:

SPS 85.800 (1) (Note) Information relating to course approval is available from the ~~Department of Safety and Professional Services, 1400 East Washington Avenue, P.O. Box 8935, Madison, Wisconsin 53708-8935~~ department's website at dsps.wi.gov.

~~(3) Credit may be granted for a distance education course that satisfies all requirements for a continuing education course established by the appraiser qualifications board of the appraisal foundation AQB that are in effect at the time the course is completed.~~

(Note) ~~The Appraiser Qualifications Board of the Appraisal Foundation AQB~~ may be contacted at ~~1155 15th Street, NW, Suite 1111, Washington, D.C. 20005~~ ~~info@appraisalfoundation.org, (202) 347-7722, or www.appraisalfoundation.org.~~

(4) (intro.) Course instructors shall be approved by the department. An instructor whose appraiser certificate has been limited, suspended, or revoked may not instruct in approved courses while the disciplinary action is in effect. An approved instructor shall possess at least one of the following qualifications:

(b) ~~Be a licensed or certified appraiser who practices in the aspects of appraising has engaged in appraisal practice relevant to the subject matter being taught such as, appraisal, appraisal review, appraisal consulting or mass appraisal, and who has engaged in the practice for at least 5 years.~~

(d) ~~Be an instructor who teaches appraisal courses approved by the appraiser qualifications board of the appraisal foundation AQB.~~

(e) ~~If applying to teach the 15-hour national 15-Hour National USPAP course Course, or its equivalent, be a certified residential or general appraiser, and be certified by the appraiser qualifications board of the appraisal foundation AQB as an instructor to teach that course. Course equivalency shall be determined through the AQB course approval program or by an alternate method established by the AQB.~~

(9) ~~An appraisal course approved by the appraiser qualifications board of the appraisal foundation AQB shall be approved by the department without receipt of an application for course approval from the course provider.~~

(10) ~~An appraisal course approved by another state or territory of the United States, which complies with the real property appraiser qualification criteria established by the appraiser qualifications board of the appraisal foundation AQB, shall be approved by the department without receipt of an application for course approval from the other state or territory.~~

(Note) ~~To obtain information about A list of courses approved by the Appraiser Qualifications Board of the Appraisal Foundation write to: 1155 15th Street, NW, Suite 1111, Washington, D.C. 20005 AQB is available from The Appraisal Foundation's website at www.appraisalfoundation.org.~~

SECTION 46. SPS 85.820 (1), (2) (intro.), (a), and (c) are amended to read:

SPS 85.820 (1) ~~The course provides interaction. Interaction is a reciprocal environment where the student has verbal or written communication~~ interaction with the instructor.

(2) (intro.) ~~The Except as provided under sub. (2m), the~~ content for the distance education course has been approved by any of the following:

(a) ~~The Appraiser Qualification Board of the Appraisal Foundation AQB.~~

(c) ~~An accredited college, community college, or university that offers distance education programs and is approved or accredited by the commission on colleges.~~

SECTION 47. SPS 85.820 (2) (d) and (e) are repealed.

SECTION 48. SPS 85.820 (2) (f) is renumbered SPS 85.820 (2m) and amended to read:

SPS 85.820 (2m) ~~Non-academic~~ A non-academic credit college courses course provided by a college shall be approved by the AQB or ~~the~~ a state appraiser regulatory jurisdiction.

SECTION 49. SPS 85.820 (3) (a), (b), and (c) are amended to read:

SPS 85.820 (3) (a) ~~An AQB-approved organizations~~ organization providing approval of course design and delivery.

(b) ~~A~~ An accredited college or university that ~~qualifies for content approval~~ offers distance education programs and ~~that~~ awards academic credit for the distance education course.

(c) ~~A qualifying~~ An accredited college or university ~~for content approval~~ with a distance education delivery program that approves the course design and delivery that incorporate interactivity.

SECTION 50. SPS 85.830 (7) is amended to read:

SPS 85.830 (7) ~~The appraisal foundation~~ Appraisal Foundation or its boards.

SECTION 51. SPS 85.840 (1) and (2) are amended to read:

SPS 85.840 (1) Credit toward qualifying education requirements may also be obtained ~~via the~~ by completion of a degree in real estate from an accredited, degree-granting college or university approved by the ~~association~~ Association to ~~advance collegiate schools~~ Advance Collegiate Schools of ~~business~~ Business, or a regional or national accreditation agency recognized by the U.S. ~~Secretary~~ department of ~~Education~~ education, provided that the college or university has had its curriculum reviewed and approved by the AQB.

(2) Education may not be substituted for experience, except for approved practicum courses ~~as found in~~ under s. SPS 85.700 (1) (e).

SECTION 52. SPS 85.900 (1) to (3) are amended to read:

SPS 85.900 (1) ~~Every~~ Except as provided under sub. (1m), every certified and licensed appraiser shall complete at least 28 class hours of continuing education in each biennial renewal period, ~~which shall include~~ including successful completion of the ~~7-hour national~~ 7-Hour National USPAP ~~update course~~ Update Course or its ~~AQB-~~ AQB- ~~approved~~ approved equivalent that is approved by the appraiser qualifications board (AQB) of the appraisal foundation. Course equivalency shall be determined through the AQB course approval program or by an alternate method established by the AQB.

(1m) ~~Appraisers~~ If an appraiser is initially licensed or certified within a ~~biennium~~ biennial renewal period, the ~~appraiser~~ appraiser shall complete 14 class hours of continuing education for each remaining year or ~~part~~ partial year of licensure or certification, ~~which shall include, of the total number of hours completed within the biennium in that renewal period, including successful completion of the 7-hour national~~ 7-Hour National USPAP ~~update course~~ Update Course or its ~~AQB-~~ AQB- ~~approved~~ approved equivalent that is approved by the appraiser qualifications board (AQB) of the appraisal foundation. Course equivalency shall be determined through the AQB course approval program or by an alternate method established by the AQB.

(2) Continuing education class hours may be applied only to satisfy the continuing education requirements for the biennial renewal period in which the hours were acquired and may not be carried over to the next biennial renewal period. ~~Appraisers may not receive credit for completion of the same~~ Credit for completing any given continuing education course offering within shall be claimed only once during a continuing education cycle biennial renewal period.

(3) To obtain credit for continuing education class hours, a licensed or certified appraiser shall sign a statement on the renewal application certifying ~~that he or she has completed~~ completion, within the ~~2 years~~ biennial renewal period immediately preceding the date on which the application is submitted, ~~28 hours~~ of continuing education approved by the department.

SECTION 53. SPS 85.900 (4) is renumbered SPS 85.900 (4) (intro.) and amended to read:

SPS 85.900 (4) (intro.) The number of hours of attendance at and completion of continuing education courses required under ~~s. 458.13, Stats., sub. (1) or (1m)~~ shall be reduced by one hour for each hour of attendance and completion of, ~~within the 2 years immediately preceding the date on which the renewal application is submitted, continuing education courses that the applicant has attended and completed in order to continue to qualify for employment as an assessor and that the department determines is substantially equivalent to attendance at and completion of~~ the applicant attends a continuing education courses for certified general appraisers, certified residential appraisers, or licensed appraisers, as appropriate. course meeting all of the following requirements:

SECTION 54. SPS 85.900 (4) (a) to (c) are created to read:

SPS 85.900 (4) (a) The course is completed during the biennial renewal period immediately preceding the date the application for renewal is submitted.

(b) The course is attended by the applicant in order to continue to qualify for employment as an assessor.

(c) The department determines the course is substantially equivalent to a continuing education course that is relevant to the category of license or certification to which the application pertains.

SECTION 55. SPS 85.900 (5) and (6) are amended to read:

(5) Up to 14 class hours may be claimed for teaching ~~approved appraisal continuing education courses that are approved under s. SPS 85.910.~~ Credit for instructing any given continuing education course or seminar may shall be claimed only once during a continuing education biennial renewal period.

(6) To audit for compliance, the department may require any certified or licensed appraiser to submit evidence of completion, ~~of 28 hours of continuing education for during the biennium preceding the biennial renewal period, of continuing education that meets the requirements of this section.~~ Every certified and licensed appraiser shall retain records of continuing education credits for at least 5 years.

SECTION 56. SPS 85.900 (7) is repealed.

SECTION 57. SPS 85.910 (1) is renumbered SPS 85.910 (1) (a) (intro.) and amended to read:

SPS 85.910 (1) (a) (intro.) Except as provided ~~in~~ under sub. (10), to obtain approval of a continuing education course, the course provider shall submit an application on forms provided by the department at least 45 days prior to the first date the course is offered. The ~~course provider application~~ shall include ~~a general description of the subject, name, and outline, name and qualifications of the instructor, date, time segments, and location. The department shall notify the provider whether the course has been approved or denied within 20 business days from the date the application is received.~~ all of the following:

SECTION 58. SPS 85.910 (1) (a) 1. to 4. and (b) are created to read:

SPS 85.910 (1) (a) 1. The name, date, and location of the course.

2. A general description of the subject matter.

3. An outline of the content of the course, including time segments for each subject.

4. The name and qualifications of the course instructor.

(b) The department shall notify the course provider whether the course has been approved or denied within 20 business days from the date the application is received.

SECTION 59. SPS 85.910 (1) (Note), (2) (intro.) and (c), (7) (a), (b) (intro.), and (Note), (8) (intro.), (d), (Note), and (e), (9) (intro.), (10), (11), and (12) (Note) are amended to read:

SPS 85.910 (1) (Note) Applications for course approval are available from the ~~Department of Safety and Professional Services, Division of Professional Credentialing, 1400 East Washington Avenue, P.O. Box 8935, Madison, Wisconsin 53708-8935~~ department's website at dsps.wi.gov.

(2) (intro.) A continuing education course shall relate to one or more real property related appraisal topics, ~~that include~~ including any of the following:

(c) Courses related to the practice of real estate appraisal or appraisal consulting.

(7) (a) Credit may be granted for a distance education course that satisfies all requirements for a continuing education course established by the ~~appraiser qualifications board of the appraisal foundation~~ AQB that are in effect at the time the course is offered.

(b) (intro.) A distance education course intended for use as continuing education ~~must~~ shall include at least one of the following:

(Note) ~~To obtain information about~~ Information concerning the course approval process established by the ~~Appraiser Qualifications Board of the Appraisal Foundation~~ write to:

~~1155 15th Street, NW, Suite 1111, Washington, D.C. 20005, (202) 347-7722, AQB is available at www.appraisalfoundation.org.~~

(8) (intro.) Course instructors shall be approved by the department. An instructor whose appraiser certificate has been limited, suspended, or revoked may not instruct in approved courses while the disciplinary action is in effect. An approved instructor shall possess at least one of the following qualifications:

(d) Be an instructor who teaches appraisal courses approved by the appraiser qualifications board of the appraisal foundation AQB.

(Note) ~~To obtain information about~~ Information concerning courses approved by the Appraiser Qualifications Board of the Appraisal Foundation write to: 1155 15th Street, NW, Suite 1111, Washington, D.C. 20005, (202) 347-7722, AQB is available at www.appraisalfoundation.org.

(e) If applying to teach the ~~7-hour national~~ 7-Hour National USPAP update course Update Course or its equivalent, be a certified residential or general appraiser, and be certified by the ~~appraiser qualifications board of the appraisal foundation~~ AQB as an instructor to teach that course.

(9) (intro.) The course provider shall retain records of attendance of qualifying education programs for a period of 5 years, ~~that~~ The records shall include all of the following:

(10) An appraisal course approved by the ~~appraiser qualifications board of the appraisal foundation~~ AQB shall be approved by the department, without receipt of an application for course approval from the course provider.

(11) An appraisal course approved by another state or territory of the United States, which complies with the real property appraiser qualification criteria established by the ~~appraiser qualifications board of the appraisal foundation~~ AQB, shall be approved by the department without receipt of an application for course approval from the other state or territory.

(12) (Note) ~~To obtain information about~~ Information concerning courses approved by the Appraiser Qualifications Board of the Appraisal Foundation write to: 1155 15th Street, NW, Suite 1111, Washington, D.C. 20005, (202) 347-7722, AQB is available at www.appraisalfoundation.org.

SECTION 60. SPS 86.01 (1) to (7), (9), (11), and (13) are amended to read:

SPS 86.01 (1) Certified and licensed appraisers shall comply with the standards of practice established by ch. 458, Stats., chs. SPS 85- ~~and~~ 86, and the ~~uniform standards~~ Uniform Standards of professional appraisal practice Professional Appraisal Practice (USPAP). A violation of any provision in this chapter may result in disciplinary action under s. 458.26, Stats.

(2) All appraisals performed in conjunction with federally related transactions and non-federally related transactions shall conform to the ~~uniform standards~~ Uniform Standards of professional appraisal practice Professional Appraisal Practice (USPAP) in effect at the time the appraisals are performed.

(2a) No certified or licensed appraiser may sign any written appraisal report ~~which that~~ that was not prepared by the appraiser or under ~~his or her~~ the appraiser's supervision.

(3) A certified residential appraiser shall ~~may~~ not use the title "Wisconsin certified residential appraiser" or "WI certified residential appraiser" on any appraisal report or written appraisal agreement pertaining to commercial real estate having a transaction value of more than \$250,000 500,000.

(4) A licensed appraiser who is not certified under s. 458.06, Stats., ~~shall~~ may not use the title "Wisconsin licensed appraiser" on any appraisal report or written agreement, except in conjunction with an appraisal performed within the scope of ~~appraisal practice~~ of a licensed appraiser ~~as specified in~~ under s. SPS 85.500.

(5) Certified and licensed appraisers ~~shall~~ may not knowingly omit, understate, misrepresent, or conceal material facts in their appraisals.

(7) A certified or licensed appraiser shall avoid conflicts of interest. If a conflict arises, the certified or licensed appraiser shall immediately cease work on the appraisal and ~~shall~~ may not continue work on the appraisal without the written consent of the party who authorized the appraisal.

(9) A certified or licensed appraiser ~~shall~~ may not solicit from or knowingly disclose to any person or entity the content of an examination for appraiser certification or licensure conducted under s. SPS 85.600.

(11) All certified and licensed appraisers shall comply with Wisconsin and federal laws that substantially relate to the practice of real estate ~~appraising appraisal~~, including, ~~but not limited to, the financial institutions reform, recovery, and enforcement act of 1989 FIRREA~~, and all appraisal-related federal regulations promulgated by the federal financial institution regulatory agencies, as defined in s. SPS 85.120 (12).

(13) No certified or licensed appraiser may engage in conduct ~~which that~~ reflects adversely on ~~his or her~~ the appraiser's fitness to practice ~~as a real estate appraiser~~, including engaging in any unprofessional or unethical conduct in the course of any real estate or appraisal transaction.

SECTION 61. SPS 86.03 (3) is amended to read:

SPS 86.03 (3) In lieu of placing a title on a report or agreement in the manner specified in sub. (1), an appraiser may place his or her certificate number adjacent to or immediately below the initials "WCGA," "WCRA" or "WLA," as appropriate, on a report or agreement, in any instance in which ~~he or she~~ the appraiser determines that it is impractical to comply with the requirement in sub. (1), because of space limitations on a report or agreement.

SECTION 62. SPS 87.01 (Note) is created to read:

SPS 87.01 (Note) An application for renewal may be obtained from the department's website at dsps.wi.gov.

SECTION 63. SPS 87.02 (intro.) is amended to read:

SPS 87.02 (intro.) Late renewal. An appraiser who fails to renew a certificate by the renewal date may renew or reinstate the certificate by submitting an application on a form provided by the department and satisfying one of the following requirements:

SECTION 64. SPS 87.02 (1) is renumbered SPS 87.02 (1) (intro.) and amended to read:

SPS 87.02 (1) (intro.) If applying ~~less than~~ within 5 years after the renewal date, submitting ~~proof of completion of the continuing education course work required in each biennial period under s. SPS 85.900 and paying the renewal fees specified in s. 440.08 (2) (a) 11., 11m. and 12. and (3), Stats.~~ all of the following:

SECTION 65. SPS 87.02 (1) (a) to (c) are created to read:

SPS 87.02 (1) (a) Verification of completion of the continuing education course work required in each biennial period under s. SPS 85.900.

(b) Verification of completion of the most recent edition, as of the date the application is filed, of the 7-Hour National USPAP Update Course or its AQB-approved equivalent.

(c) The renewal fee under s. 440.08 (2) (a) 11., 11m., or 12., Stats., and the late renewal fee under s. 440.08 (3), Stats.

SECTION 66. SPS 87.02 (2) (intro.) is amended to read:

SPS 87.02 (2) (intro.) ~~If applying 5 or more than 5 years after the renewal date, submitting proof of completion of the continuing education course work required in each biennial period under s. SPS 85.900; paying the renewal fees specified in s. 440.08 (2) (a) 11., 11m. and 12. and (3), Stats., and submitting proof of one or more of the following, as determined by the department to ensure protection of the public health, safety, and welfare~~ all of the following:

SECTION 67. SPS 87.02 (2) (a) to (c) are renumbered SPS 87.02 (2) (d) 1. to 3.

SECTION 68. SPS 87.02 (2) (am), (bm), (cm), (d) (intro.), (e), and (Note) are created to read:

SPS 87.02 (2) (am) Verification of completion of the continuing education course work required in each biennial period under s. SPS 85.900.

(bm) Verification of completion of the most recent edition, as of the date the application is filed, of the 7-Hour National USPAP Update Course or its AQB-approved equivalent.

(cm) The renewal fee under s. 440.08 (2) (a) 11., 11m., or 12., Stats., and the late renewal fee under s. 440.08 (3), Stats.

(d) (intro.) Verification of one or more of the following required by the department to ensure protection of the public health, safety, and welfare:

(e) If the applicant has unmet disciplinary requirements, or if the applicant's certificate has been denied at renewal, revoked, or surrendered, verification of all of the following:

1. Completion of disciplinary requirements, if applicable.
2. Rehabilitation or change in circumstances warranting reinstatement of the certificate.

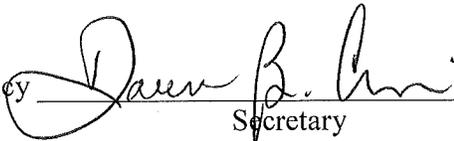
(Note) An application for late renewal or reinstatement may be obtained from the department's website at dps.wi.gov.

SECTION 69. EFFECTIVE DATE. Pursuant to s. 227.22 (2) (intro.) and (b), Stats., the rules adopted in this order shall take effect on the first day of the month following publication in the Wisconsin Administrative Register, except the treatment of s. SPS 85.115 in SECTION 3, which shall take effect on January 1, 2020.

(END OF TEXT OF RULE)

This Proposed Order of the Department of Safety and Professional Services is approved for submission to the Governor and Legislature.

Dated March 4, 2019

Agency 
Secretary
Department of Safety and Professional Services

ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

1. Type of Estimate and Analysis <input checked="" type="checkbox"/> Original <input type="checkbox"/> Updated <input type="checkbox"/> Corrected	2. Date December 11, 2018
3. Administrative Rule Chapter, Title and Number (and Clearinghouse Number if applicable) SPS 85 to 87	
4. Subject Real estate appraisers	
5. Fund Sources Affected <input type="checkbox"/> GPR <input type="checkbox"/> FED <input checked="" type="checkbox"/> PRO <input type="checkbox"/> PRS <input type="checkbox"/> SEG <input type="checkbox"/> SEG-S	6. Chapter 20, Stats. Appropriations Affected 20.165(1)(g)
7. Fiscal Effect of Implementing the Rule <input type="checkbox"/> No Fiscal Effect <input type="checkbox"/> Increase Existing Revenues <input checked="" type="checkbox"/> Increase Costs <input type="checkbox"/> Decrease Costs <input type="checkbox"/> Indeterminate <input type="checkbox"/> Decrease Existing Revenues <input checked="" type="checkbox"/> Could Absorb Within Agency's Budget	
8. The Rule Will Impact the Following (Check All That Apply) <input type="checkbox"/> State's Economy <input type="checkbox"/> Specific Businesses/Sectors <input type="checkbox"/> Local Government Units <input type="checkbox"/> Public Utility Rate Payers <input type="checkbox"/> Small Businesses (if checked, complete Attachment A)	
9. Estimate of Implementation and Compliance to Businesses, Local Governmental Units and Individuals, per s. 227.137(3)(b)(1). \$0	
10. Would Implementation and Compliance Costs Businesses, Local Governmental Units and Individuals Be \$10 Million or more Over Any 2-year Period, per s. 227.137(3)(b)(2)? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
11. Policy Problem Addressed by the Rule In consultation with the Real Estate Appraisers Board, the Department of Safety and Professional Services conducted a comprehensive review and update of chs. SPS 85 to 87 to ensure the rules are consistent with current professional and licensing practices and applicable Wisconsin statutes and federal regulations. As a result, the following updates have been made: <ul style="list-style-type: none">• Section SPS 85.115 is created to incorporate by reference into chs. SPS 85 to 87 the 2018-2019 Uniform Standards of Professional Appraisal Practice issued by the Appraisal Standards Board of The Appraisal Foundation. By letter dated October 30, 2018, the Attorney General has consented to the incorporation of these standards into chs. SPS 85 to 87.• The minimum requirements for certification as a general appraiser under subch. III of ch. SPS 85, certification as a residential appraiser under subch. IV of ch. SPS 85 and licensure as an appraiser under subch. V of ch. SPS 85 have been revised to adopt the minimum qualifications for real property appraisers established May 1, 2018 by the Appraiser Qualifications Board of The Appraisal Foundation.• Sections SPS 85.400, 85.500, and 86.01 have been revised to reflect that the Board of Governors of the Federal Reserve System, the Federal Deposit Insurance Corporation, and the Office of the Comptroller of the Currency have issued a final rule that increases the threshold for commercial real estate transactions requiring an appraisal from \$250,000 to \$500,000 (Federal Register Vol. 83, No. 68).• Section SPS 85.900 (5) is revised to clarify that continuing education credit may be claimed for teaching a continuing education course that is approved by the Department of Safety and Professional Services.	

ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

- The provisions for renewal under s. SPS 87.02 are revised to specify the requirements for late renewal or reinstatement of a certification or license include completion of the most current edition of the 7-Hour National USPAP Update Course.
- Other provisions throughout chs. SPS 85 to 87 have been revised to update notes, provide clarity, and conform to current drafting standards.

12. Summary of the Businesses, Business Sectors, Associations Representing Business, Local Governmental Units, and Individuals that may be Affected by the Proposed Rule that were Contacted for Comments.

The proposed rule was posted on the Department of Safety and Professional Services' website for 14 days in order to solicit comments from businesses, representative associations, local governmental units, and individuals that may be affected by the rule. No comments were received.

13. Identify the Local Governmental Units that Participated in the Development of this EIA.

No local governmental units participated in the development of this EIA.

14. Summary of Rule's Economic and Fiscal Impact on Specific Businesses, Business Sectors, Public Utility Rate Payers, Local Governmental Units and the State's Economy as a Whole (Include Implementation and Compliance Costs Expected to be Incurred)

The proposed rule will not have a significant impact on specific businesses, business sectors, public utility rate payers, local governmental units, or the state's economy as a whole.

The Department estimates one-time administrative costs of \$353.52. These costs may be absorbed in the agency budget.

15. Benefits of Implementing the Rule and Alternative(s) to Implementing the Rule

The benefit to implementing the rule is consistency with current professional and licensing practices and applicable Wisconsin statutes and federal regulations. The alternatives of either partially updating or not updating the rule would be less beneficial to Wisconsin credentialed real estate appraisers and individuals applying for a Wisconsin credential as a real estate appraiser.

16. Long Range Implications of Implementing the Rule

The long range implication of implementing the rule is consistency with current professional and licensing practices and applicable Wisconsin statutes and federal regulations.

17. Compare With Approaches Being Used by Federal Government

None

18. Compare With Approaches Being Used by Neighboring States (Illinois, Iowa, Michigan and Minnesota)

Illinois: Rules of the Illinois Department of Financial and Professional Regulation address the practice of real estate appraisal in Illinois (68 Ill. Adm. Code 1455). The rules incorporate by reference the 2018-2019 Uniform Standards of Professional Appraisal Practice issued by the Appraisal Standards Board of The Appraisal Foundation (68 Ill. Adm. Code 1455.240). The rules do not currently adopt the minimum qualifications for real property appraisers established May 1, 2018 by the Appraiser Qualifications Board of The Appraisal Foundation.

Iowa: Rules of the Iowa Real Estate Appraiser Examining Board address the practice of real estate appraisal in Iowa (193F IAC 1 to 17). The rules provide that the Board has adopted the Uniform Standards of Professional Appraisal Practice issued by The Appraisal Foundation [193F IAC 1.1(1)]. The rules do not currently adopt the minimum qualifications for real property appraisers established May 1, 2018 by the Appraiser Qualifications Board of The Appraisal Foundation.

Michigan: Rules of the Michigan Department of Licensing and Regulatory Affairs address the practice of real estate appraisal in Michigan (Mich Admin Code, R 339.23101 to R 339.23405). The rules reference the Uniform Standards of Professional Appraisal Practice, and specifically provide (Mich Admin Code, R 339.23104) that the following individuals are exempt from the requirements of Standard 3 (Appraisal Review, Development):

- A member of the Board of Real Estate Appraisers who is performing an investigation or testifying at an adjudicatory hearing on behalf of the Department.

ADMINISTRATIVE RULES Fiscal Estimate & Economic Impact Analysis

- A member of the Board of Real Estate Appraisers who is serving in the capacity of a reviewer while reviewing the work experience of an applicant for licensure.
- An investigator employed by or retained by the Department who is performing an investigation or testifying at an adjudicatory hearing.

The Michigan Statutes, Section 339.2610, adopts the minimum education, examination, and experience requirements contained in the qualifications for real property appraisers established by the Appraiser Qualifications Board of The Appraisal Foundation.

Minnesota: The Minnesota Statutes, Sections 82B.02 to 82B.24, address the practice of real estate appraisal in Michigan. The statutes define “standards of professional practice to mean the Uniform Standards of Professional Appraisal Practice of the Appraisers Standards Board of The Appraisal Foundation in effect as of January 1, 1991, or other version of the standards designated by the Commissioner of the Department of Commerce (Minnesota Statutes, Section 82B.021, Subdivision 26). The statutes do not currently adopt the minimum qualifications for real property appraisers established May 1, 2018 by the Appraiser Qualifications Board of The Appraisal Foundation.

19. Contact Name

Dale Kleven

20. Contact Phone Number

(608) 261-4472

This document can be made available in alternate formats to individuals with disabilities upon request.

ADMINISTRATIVE RULES
Fiscal Estimate & Economic Impact Analysis

ATTACHMENT A

1. Summary of Rule's Economic and Fiscal Impact on Small Businesses (Separately for each Small Business Sector, Include Implementation and Compliance Costs Expected to be Incurred)

2. Summary of the data sources used to measure the Rule's impact on Small Businesses

3. Did the agency consider the following methods to reduce the impact of the Rule on Small Businesses?

- Less Stringent Compliance or Reporting Requirements
 - Less Stringent Schedules or Deadlines for Compliance or Reporting
 - Consolidation or Simplification of Reporting Requirements
 - Establishment of performance standards in lieu of Design or Operational Standards
 - Exemption of Small Businesses from some or all requirements
 - Other, describe:
-

4. Describe the methods incorporated into the Rule that will reduce its impact on Small Businesses

5. Describe the Rule's Enforcement Provisions

6. Did the Agency prepare a Cost Benefit Analysis (if Yes, attach to form)

- Yes No
-