

2015-2016 Real Estate Approved Providers for Pre-License and Continuing Education Courses

School	Contact Information	Pre-License Courses		Continuing Education Courses								3- Or 6-Hour Designation Courses	Other	Course Instruction Mode		
		Broker (72 hrs)	Salesperson (72 hrs)	1	2	3	4	A	B	C	D			Classroom	Distance	
ABC School of Real Estate	920-993-4555	X	X												X	X
Action Real Estate School	715-351-0525	X	X												X	X
Career WebSchool	800-860-7479		X													X
Commercial Brokers Group, Inc.	608-772-0060 www.cbmadison.com			1	2										X	
Common Sense Real Estate, LLC	www.commonsenserealestate.com	X	X													X
Continuing Ed Express LLC	1-866-415-8521 www.continuingedexpress.com	X	X	1	2	3	4	A				C		13 hrs, Broker 3 hr		X

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Institute for Real Estate Management (IREM)	800-837-0706 www.irem.org											Investment Real Estate: Financial Tools (FIN402)				
												Managing Residential Properties (RES201)		X		
													Ethics for Real Estate Manager (ETH800) – 3 hr			
Jean Abegglen School of Real Estate	262-886-6940	X	X	1	2	3	4	A			C				X	
Kaplan Professional Schools	651-523-1025												13 hrs, Broker 3 hr		X	
Keefe Real Estate School	262-248-4492 sbeers@keeferealestate.com		X												X	X
Lakeshore Technical College	920-693-1167 Ruth.semph@gotoltc.edu			1	2	3	4			B	C				X	
Laurel Stone School of Real Estate	920-428-0146 www.laurelstoneschoolofrealestate.com lstone513@gmail.com	X	X	1	2	3	4	A	B	C	D		13 hrs, Broker 3 hr		X	X

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Madison Area Technical College	608-258-2416	X	X													X
McKissock, LLC	866-739-7277 www.mckissock.com			1	2	3	4		B	C	D					X
Mid-State Technical College	715-422-5358 www.mstc.edu		X												X	
Milwaukee Area Technical College	414-456-5330 www.matc.edu	X	X												X	X
Moraine Park Technical College	920-924-3289 www.morainepark.edu	X	X	1	2	3	4	A		C					X	X
MPS School of Real Estate	414-414-2329 www.mps-web.com			1	2	3	4	A	B						X	X
Negotiation Expertise, LLC	602-769-1335 www.thereni.com												Certified Negotiation Expert (CNE) Designation Course (6 Hr)		X	

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New Direction IRA, Inc.	303-546-7930 www.newdirectionIRA.com												Course titled "Broker Guide to Real Estate Purchases for IRAS and Qualified Plans" (3 Hr)		X	
Northeast Wisconsin Technical College	920-498-6876 www.nwtc.edu			1	2	3	4			B	C				X	X
Power Realtors – School of Real Estate	262-654-7653 www.power-realtors.com		X												X	
Robbins and Lloyd Career Training Institute	414-464-0800 www.robbinsandlloyd.net	X	X	1	2	3	4	A	B	C				Commercial Program Approved As Well	X	X
Shorewest Real Estate Institute	414-476-1231 www.shorewest.com	X	X	1	2	3	4	A		C		Effective Negotiation (6 hr)	13/hr On-site DVD	X	X	
												Accredited Buyer's Representative (ABR) (6 hr)				

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Wisconsin Realtors Association School of Real Estate	800-279-1972 www.wra.org	X	X	1	2	3	4	A	B	C	D	CRS210-Building an Exceptional Customer Service Referral Business	13 hr reciprocity, 3 hr	X	X
												GRI Course 3 (4 day)			
												CRS202 – Effective Buyer Sales Strategies			
												Accredited Buyer's Representative Designation Course (ABR)			
												Seniors Real Estate Specialists (SRES) Designation Course			
												PMN – Effective Negotiating for Real Estate Professionals			
												CRS Course – Get Back to Work or Get Out! (3 Hr)			
												CRS Course – Working in the Cloud (3 Hr)			
												Women's Council of REALTORS' PMN Designation course - Harnessing the Power: Skills Based Performance Management (6 hr)			
Converting Leads Into Closings (CRS) (3 hr)															

