

Wisconsin Department of Safety and Professional Services

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OFFICE OF EDUCATION AND EXAMINATIONS

REQUEST FOR APPROVAL OF REAL ESTATE CONTINUING EDUCATION COURSES FOR THE 2023-2024 BIENNIUM

Applications must be submitted at least 30 days prior to the first date the course is offered.

PLEASE TYPE OR PRINT IN INK.

1. NAME OF SCHOOL	2. NAME OF EDUCATIONAL ADMINISTRATOR
3. ADDRESS (number, street, city, state, zip code)	
4. EMAIL ADDRESS	5. DAYTIME TELEPHONE NUMBER ()
6. PROGRAM LOCATION (City, State)	7. WEB ADDRESS

Licensees are required to complete 18 hours of continuing education. Each licensee must complete 12 hours of mandatory content and 6 hours of elective content. Check the courses for which you are seeking approval. Each course shall be fifty minutes in length.

8. Check the courses for which you are seeking approval:

Mandatory Courses

	<u>Classroom Education</u>	<u>Distance Learning</u>
<input type="checkbox"/> Wisconsin Agency Law	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Wisconsin Department of Safety and Professional Services Disciplinary Actions	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Commissions in Wisconsin Agency Agreements, Offers of Compensation and Antitrust	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> The Inspection Contingency in the Wisconsin Offers to Purchase	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Wisconsin Legislative Updates Related to Real Estate	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Wisconsin Real Estate Case Law Update	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Advertising for Wisconsin Real Estate Licensees	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Default, Earnest Money, and WB-45 Cancellation Agreement and Mutual Release	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Financing Commitment and Appraisal Contingencies in the Wisconsin Offers to Purchase	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Fair Housing in Wisconsin Transactions	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Agent-to-Agent Relationships	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Seller and Licensee Disclosure in Wisconsin Transactions	<input type="checkbox"/>	<input type="checkbox"/>

Elective Courses

<input type="checkbox"/> Short Sales and Foreclosures in Wisconsin	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Changing a Property's Use in Wisconsin	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Other Wisconsin Approved Forms	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Closing of Buyer's Property Contingency, Secondary Offer, and Bump Clause in the Wisconsin Offers to Purchase	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Drafting Contracts in Wisconsin Real Estate Transactions	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Risk Reduction for Wisconsin Licensees	<input type="checkbox"/>	<input type="checkbox"/>
<input type="checkbox"/> Other elective* _____	<input type="checkbox"/>	<input type="checkbox"/>

*Other electives may be submitted for approval to DSPS by a **pre-approved provider of all mandatory courses for the 2023-2024 biennium**. Electives must be Wisconsin-Specific and must include instruction on Wisconsin forms, Wisconsin law, Wisconsin administrative code or a combination of these topics.

Designation Courses recognized by the National Association of Realtors or offered by other entities approved by the Real Estate Examining Board

- | | | |
|--|--------------------------|--------------------------|
| <input type="checkbox"/> 3-hour designation course in lieu of elective courses | <input type="checkbox"/> | <input type="checkbox"/> |
| <input type="checkbox"/> 6-hour designation course in lieu of elective courses | <input type="checkbox"/> | <input type="checkbox"/> |

9. Please check the appropriate box.

- This is our school's first application for approval to offer continuing education courses in the 2023-2024 biennium.

On separate pages, provide the following information about your school:

- a. Organizational structure
- b. Registration policies
- c. Fee schedules
- d. Promotional materials
- e. Student records system
- f. Summary of evaluations conducted
- g. Describe method of evaluating instructors and how your school will respond to complaints concerning an instructor.

- Our school has already submitted an application for continuing education course approval for the 2023-2024 biennium. No substantive changes have been made to the items in (a)-(g) listed above. If changes were made, they are included with this application.

10. Please check the appropriate box for distance education courses.

- This is our school's first distance education course application for the 2023-2024 biennium.

On separate pages, describe how your school will carry out the following procedures for all distance education courses checked above:

- a. Ensure that instructors are available at reasonable times and by reasonable means.
- b. Distribute, collect and score examinations and supplemental materials as well as provide a reasonable level of examination security.
- c. Sufficiently cover the subjects specified for continuing education courses.
- d. Provide reasonable oversight to ensure that the students who take the examination are the enrolled students.
- e. Provide a reasonable opportunity for student self-evaluation of mastery.
- f. Report pass/fail information to students and issue certificates of completion.

- Our school has previously submitted an application for a distance education course for the 2023-2024 biennium. No changes have been to the items in (a)-(e) listed above. If changes were made, they are included with this application.

11. Program Content – Attach course outline. Itemize the number of educational hours for each portion or topic of the program or course. Attach supporting information, if necessary. For subject material that needs to be included, review the course curriculum on the salesperson and broker continuing education information pages of the DSPS website.

12. I have enclosed _____ (number) multiple-choice examination questions with this application. An exam comprised of 5 questions is required for each hour of instruction provided. See Form #1745 for question guidelines.

13. INSTRUCTORS – Attach a list of instructors and clearly designate which course or courses each instructor will present. Also, complete an “Application for Approval of Real Estate Instructor” (Form #831) for each new instructor.

Wisconsin Department of Safety and Professional Services

	YES	NO
14. Do you agree to notify the Department in writing of any changes in the information which you provided in this application within 10 days following the date of the change?	<input type="checkbox"/>	<input type="checkbox"/>
15. Is enrollment open to all licensees regardless of gender, race, sexual orientation, disability, religion, or age?	<input type="checkbox"/>	<input type="checkbox"/>
16. Do you agree to monitor attendance, require students to complete the entire course and pass a multiple-choice exam (5 per hour, minimum) before issuing a certificate of attendance? Passing score for the exam must be 70%.	<input type="checkbox"/>	<input type="checkbox"/>
17. Do you agree to retain attendance records for at least 5 years after the program or course has been conducted?	<input type="checkbox"/>	<input type="checkbox"/>
18. Do you agree to adhere to all pertinent state requirements in Chapter REEB 25 of the Wisconsin Administrative Code?	<input type="checkbox"/>	<input type="checkbox"/>

TO BE COMPLETED BY THE EDUCATIONAL ADMINISTRATOR

I hereby certify that all statements made in this application are true to the best of my knowledge and belief.

Print Name and Title of Education Administrator

Date

Signature of Educational Administrator